# County of Fresno Deferred Compensation Management Council June 2, 2022 Agenda 

## The meeting will be held at 2:30 p.m. in Room 301 of the Hall of Records, 2281 Tulare Street, Fresno, CA 93721

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Human Resources Department as soon as possible at (559) 6001810. Reasonable requests made at least 48 hours in advance of the meeting will help to ensure accessibility to this meeting. Late requests will be accommodated to the extent reasonably feasible.

All supporting documentation is available for public review in the Human Resources Department's Employee Benefits Division office, located at 2220 Tulare Street, 14 ${ }^{\text {th }}$ Floor, Fresno, CA 93721, during regular business hours, 8:00 a.m. - 5:00 p.m., Monday through Friday. Agenda items are also available online at http://www2.co.fresno.ca.us/1010/DCMC/DCMCdefault\ 2012.htm.

1. Call to Order.
2. Public Comment - At this time, members of the public may comment on any item, within the jurisdiction of the Deferred Compensation Management Council, not appearing on the agenda. Please limit comments to 3 minutes or less.
3. Approve the June 2, 2022 Agenda.
4. Approve the Action Summary Minutes from the March 24, 2022 meeting.
5. Receive and File the Deferred Compensation Plan Participation Report, prepared by County staff.
6. Receive and File the 2021-22 Fiscal Year Third Quarter Deferred Compensation Plan Budget Report, prepared by County staff.
7. Approve Actions related to the Fiscal Year 2022-23 Deferred Compensation Plan Budget.
a. Approve the FY 2022-23 discretionary administrative fee of 0.08\%. The fee does not include the $0.10 \%$ record-keeping fee which Nationwide deducts directly from participant accounts, pursuant to Agreement No. 20-033. Approval of the recommended action will set the total participant fee at 0.18\%.
b. Approve the FY 2022-23 budget, either as submitted or with amendments.
c. Select up to two (2) members of the Deferred Compensation Management Council to join County staff (three (3) total attendees) in attending the 2022 National Association of Governmental Defined Contribution Administrators conference in Baltimore, MD, September 18-21.
8. Receive a Verbal Report regarding Save Today! 2022 by Nationwide Retirement Solutions.
9. Receive and File the Deferred Compensation Plan Review as of March 31, 2022 prepared by Nationwide Retirement Solutions.
10. Receive and File and Approve Actions related to Deferred Compensation Plan Investments.
a. Receive and File the Deferred Compensation Plan Investment Review as of March 31, 2022, prepared by Northwest Capital Management.
b. Approve placement of Alger Spectra Y (ASPYX) on the watch list.
c. Approve placement of Alger Small Cap Focus Y (AOFYX) on the watch list.
d. Approve placement of Invesco Developing Markets R6 (ODVIX) on the watch list.
e. Approve keeping Fidelity Advisor Real Estate Income I (FRIRX) on the watch list.
f. Approve keeping Columbia Dividend Income (CDDYX) on the watch list.

## ITEM 4

# Deferred Compensation Management Council March 24, 2022 Action Summary Minutes 

The meeting was held at 2:30 p.m. in the Hall of Records, Room 301<br>2281 Tulare Street, Fresno, CA 93721

Members Present: Robert Bash, Oscar Garcia, Hollis Magill, Paul Nerland, and Lawrence Seymour

Members Absent: Kari Gilbert and Donald Kendig

1. Call to Order

ACTION: The meeting was called to order at 2:31 p.m.
2. Public Comment Period

There were no comments from the public.
3. Approve the March 24, 2022 Agenda.

ACTION: The March 24, 2022 Meeting Agenda was unanimously approved as recommended.
4. Elect the 2022 Chair and Vice-Chair of the Deferred Compensation Management Council.

ACTION: Robert Bash was elected Chair and Kari Gilbert was elected Vice-Chair.
5. Approve the Action Summary Minutes from the December 16, 2021 meeting.

ACTION: The December 16, 2021 Action Summary Minutes were unanimously approved as recommended.
6. Receive and File a Deferred Compensation Plan participation report, prepared by County staff.

ACTION: The Deferred Compensation Plan participation report was received and filed.
7. Receive and File the 2021-22 Fiscal Year Second Quarter Deferred Compensation Plan Budget Report, prepared by County staff.

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8. Receive and File the Deferred Compensation Plan Review as of December 31, 2021, prepared by Nationwide Retirement Solutions.

## ACTION: The Deferred Compensation Plan Review as of December 31, 2021was received and filed.

9. Receive and File and Approve Actions related to Deferred Compensation Plan Investments.
a. Receive and File the Deferred Compensation Plan Investment Review as of December 31, 2021, prepared by Northwest Capital Management.

ACTION: The Deferred Compensation Plan Investment Review as of December 31, 2021was received and filed.
b. Classify Fidelity Advisor Real Estate Income I (FRIRX) as On Watch;

ACTION: The Council unanimously approved classifying Fidelity Advisor Real Estate Income I (FRIRX) as On Watch.
c. Classify the Great-West Target Date Series as To Be Removed.

ACTION: The Council unanimously approved classifying the Great-West Target Date Series as To Be Removed.
d. Add a new Target Date Fund Series -
i. Option \#1 (hybrid approach): Add the T. Rowe Price Retirement Blend Trust Series;
ii. Option \#2 (passive approach): Add Fidelity Freedom Index; or
iii. Option \#3 (passive approach): Add Vanguard Target Retirement Series.

## ACTION: The Council approved adding the T. Rowe Price Retirement Blend Trust Series to the Plan Investment Lineup.

Ayes: Bash, Magill, Nerland and Seymour
Noes: Garcia
Abstentions: None
Not Present: Gilbert and Kendig
e. Pursuant to direction in Item 9.d, remove the Great-West Target Date Series and map all assets to either: the T. Rowe Price Retirement Blend Trust Series (Option \#1) or the Fidelity Freedom Index (Option \#2) or Vanguard Target Retirement Series (Option \#3), in the appropriate target date fund vintage using the new vendor's recommended age bands.

ACTION: The Council approved the removal of the Great-West Target Date Series and the mapping of all assets to the T. Rowe Price Retirement Blend Trust Series, in the

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appropriate target date fund vintage using the new vendor's recommended age bands.

Ayes: Bash, Magill, Nerland and Seymour
Noes: Garcia

## Abstentions: None

Not Present: Gilbert and Kendig

The meeting was adjourned at 4:26 p.m.

Inter Office Memo
DEPARTMENT OF
HUMAN RESOURCES
ITEM 5

DATE: June 2, 2022
TO: Deferred Compensation Management Council
FROM:

SUBJECT:
DayVonna Youngblood, Human Resources Manager Laylame
Deferred Compensation Plan Participation Report

## BACKGROUND

Your Council has made it a priority to increase employee participation in the Deferred Compensation Plan and has expressed the desire to monitor Plan participation by demographic groups. The purpose of this item is to report on the state of Plan participation.

## ISSUE

Staff has prepared a report which shows Plan participation by age band, department, retirement tier, and employee group, attached to this item as Exhibit A. In summary, as of the pay period ending May 1, 2022, the overall participation rate is $57.7 \%$, based on 4,003 active contributors out of 6,943 eligible employees. The average contribution is $\$ 147$ per pay period, which represents a $6.2 \%$ contribution rate. In addition, as of May 6,2022, there are 7,142 total Plan participants, which includes both active and retired/separated employees.

## RECOMMENDED ACTION

There are no recommended actions associated with this item.

## ITEM 5 - EXHIBIT A

| Ret Tier | Total EEs | Enrolled | Part\% | Avg Comp | Avg Contr | Contr\% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Gen Tier I | 1837 | 1072 | $58.4 \%$ | $\$ 2,699$ | $\$ 168$ | $6.2 \%$ |
| Gen Tier II | 85 | 60 | $70.6 \%$ | $\$ 3,109$ | $\$ 204$ | $6.6 \%$ |
| Gen Tier III | 473 | 242 | $51.2 \%$ | $\$ 2,318$ | $\$ 112$ | $4.8 \%$ |
| Gen Tier IV | 216 | 126 | $58.3 \%$ | $\$ 2,525$ | $\$ 160$ | $6.3 \%$ |
| Gen Tier V | 3390 | 1857 | $54.8 \%$ | $\$ 2,009$ | $\$ 108$ | $5.4 \%$ |
| Safety Tier I | 322 | 230 | $71.4 \%$ | $\$ 3,518$ | $\$ 269$ | $7.6 \%$ |
| Safety Tier II | 41 | 27 | $65.9 \%$ | $\$ 3,271$ | $\$ 302$ | $9.2 \%$ |
| Safety Tier IV | 55 | 41 | $74.5 \%$ | $\$ 3,140$ | $\$ 258$ | $8.2 \%$ |
| Safety Tier V | 524 | 348 | $66.4 \%$ | $\$ 2,634$ | $\$ 191$ | $7.3 \%$ |
| Grand Total | $\mathbf{6 9 4 3}$ | $\mathbf{4 0 0 3}$ | $\mathbf{5 7 . 7 \%}$ | $\mathbf{\$ 2 , 3 7 6}$ | $\mathbf{\$ 1 4 7}$ | $\mathbf{6 . 2 \%}$ |


| Department | Total EEs | Enrolled | Part\% | Avg Comp | Avg Contr | Contr\% |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Administrative Office | 30 | 17 | $56.7 \%$ | $\$ 3,726$ | $\$ 204$ | $5.5 \%$ |
| Agriculture Department | 93 | 61 | $65.6 \%$ | $\$ 2,433$ | $\$ 158$ | $6.5 \%$ |
| Assessor-Recorder | 101 | 58 | $57.4 \%$ | $\$ 2,390$ | $\$ 209$ | $8.7 \%$ |
| Auditor | 78 | 37 | $47.4 \%$ | $\$ 2,199$ | $\$ 140$ | $6.4 \%$ |
| Behavioral Health | 548 | 303 | $55.3 \%$ | $\$ 2,465$ | $\$ 127$ | $5.1 \%$ |
| Child Support Services | 235 | 128 | $54.5 \%$ | $\$ 2,039$ | $\$ 86$ | $4.2 \%$ |
| County Clerk - Elections | 29 | 18 | $62.1 \%$ | $\$ 2,174$ | $\$ 257$ | $11.8 \%$ |
| County Counsel | 31 | 20 | $64.5 \%$ | $\$ 4,217$ | $\$ 203$ | $4.8 \%$ |
| District Attorney | 225 | 131 | $58.2 \%$ | $\$ 3,719$ | $\$ 280$ | $7.5 \%$ |
| Human Resources | 60 | 43 | $71.7 \%$ | $\$ 2,724$ | $\$ 173$ | $6.4 \%$ |
| Internal Services | 390 | 201 | $51.5 \%$ | $\$ 2,183$ | $\$ 134$ | $6.1 \%$ |
| Library | 264 | 103 | $39.0 \%$ | $\$ 1,558$ | $\$ 97$ | $6.2 \%$ |
| Probation | 518 | 349 | $67.4 \%$ | $\$ 2,388$ | $\$ 122$ | $5.1 \%$ |
| Public Defender | 142 | 85 | $59.9 \%$ | $\$ 3,458$ | $\$ 165$ | $4.8 \%$ |
| Public Health | 350 | 206 | $58.9 \%$ | $\$ 2,584$ | $\$ 198$ | $7.7 \%$ |
| Public Works \& Planning | 399 | 232 | $58.1 \%$ | $\$ 2,463$ | $\$ 156$ | $6.3 \%$ |
| Retirement Association | 31 | 26 | $83.9 \%$ | $\$ 2,480$ | $\$ 100$ | $4.0 \%$ |
| Sheriff - Coroner | 1108 | 738 | $66.6 \%$ | $\$ 2,841$ | $\$ 216$ | $7.6 \%$ |
| Social Services | 2311 | 1247 | $54.0 \%$ | $\$ 1,998$ | $\$ 98$ | $4.9 \%$ |
| Grand Total | 6943 | 4003 | $57.7 \%$ | $\$ 2,376$ | $\$ 147$ | $\mathbf{6 . 2 \%}$ |

## ITEM 5 -EXHIBIT A

Age Band Total EEs Enrolled Part\% Avg Comp Avg Contr Contr\%

| $18-29$ | 981 | 501 | $51.1 \%$ | $\$ 1,867$ | $\$ 100$ | $5.4 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $30-39$ | 2063 | 1226 | $59.4 \%$ | $\$ 2,249$ | $\$ 123$ | $5.4 \%$ |
| $40-49$ | 1939 | 1161 | $59.9 \%$ | $\$ 2,554$ | $\$ 150$ | $5.9 \%$ |
| $50-59$ | 1455 | 854 | $58.7 \%$ | $\$ 2,643$ | $\$ 188$ | $7.1 \%$ |
| $60+$ | 505 | 261 | $51.7 \%$ | $\$ 2,427$ | $\$ 200$ | $8.3 \%$ |
| Grand Total | 6943 | 4003 | $57.7 \%$ | $\$ 2,376$ | $\$ 147$ | $\mathbf{6 . 2 \%}$ |

Employee Group Total EEs Enrolled Part\% Avg Comp Avg Contr Contr\%

| Elected Officials | 10 | 4 | $40.0 \%$ | $\$ 5,995$ | $\$ 944$ | $15.7 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Dept Heads | 15 | 14 | $93.3 \%$ | $\$ 6,766$ | $\$ 348$ | $5.1 \%$ |
| Management | 333 | 228 | $68.5 \%$ | $\$ 2,810$ | $\$ 164$ | $5.8 \%$ |
| Sr Management | 310 | 217 | $70.0 \%$ | $\$ 4,200$ | $\$ 295$ | $7.0 \%$ |
| Unrepresented | 337 | 212 | $62.9 \%$ | $\$ 2,217$ | $\$ 131$ | $5.9 \%$ |
| U01 | 424 | 286 | $67.5 \%$ | $\$ 3,051$ | $\$ 253$ | $8.3 \%$ |
| U02 | 1004 | 597 | $59.5 \%$ | $\$ 2,089$ | $\$ 117$ | $5.6 \%$ |
| U03 | 538 | 294 | $54.6 \%$ | $\$ 2,487$ | $\$ 125$ | $5.0 \%$ |
| U04 | 1002 | 540 | $53.9 \%$ | $\$ 1,801$ | $\$ 83$ | $4.6 \%$ |
| U07 | 62 | 41 | $66.1 \%$ | $\$ 3,529$ | $\$ 314$ | $8.9 \%$ |
| U10 | 44 | 37 | $84.1 \%$ | $\$ 3,635$ | $\$ 298$ | $8.2 \%$ |
| U11 | 185 | 137 | $74.1 \%$ | $\$ 2,694$ | $\$ 122$ | $4.5 \%$ |
| U12 | 1141 | 518 | $45.4 \%$ | $\$ 1,503$ | $\$ 65$ | $4.3 \%$ |
| U13 | 137 | 70 | $51.1 \%$ | $\$ 1,821$ | $\$ 82$ | $4.5 \%$ |
| U14 | 51 | 40 | $78.4 \%$ | $\$ 4,027$ | $\$ 373$ | $9.3 \%$ |
| U19 | 157 | 100 | $63.7 \%$ | $\$ 2,469$ | $\$ 180$ | $7.3 \%$ |
| U22 | 248 | 103 | $41.5 \%$ | $\$ 1,755$ | $\$ 101$ | $5.8 \%$ |
| U25 | 51 | 25 | $49.0 \%$ | $\$ 2,353$ | $\$ 117$ | $5.0 \%$ |
| U30 | 98 | 59 | $60.2 \%$ | $\$ 4,728$ | $\$ 291$ | $6.2 \%$ |
| U31 | 78 | 47 | $60.3 \%$ | $\$ 4,105$ | $\$ 184$ | $4.5 \%$ |
| U35 | 27 | 19 | $70.4 \%$ | $\$ 4,629$ | $\$ 313$ | $6.8 \%$ |
| U36 | 429 | 251 | $58.5 \%$ | $\$ 2,695$ | $\$ 139$ | $5.2 \%$ |
| U37 | 41 | 35 | $85.4 \%$ | $\$ 3,497$ | $\$ 224$ | $6.4 \%$ |
| U38 | 5 | 5 | $100.0 \%$ | $\$ 5,005$ | $\$ 449$ | $9.0 \%$ |
| U39 | 69 | 25 | $36.2 \%$ | $\$ 2,250$ | $\$ 114$ | $5.1 \%$ |
| U42 | 23 | 11 | $47.8 \%$ | $\$ 3,419$ | $\$ 207$ | $6.1 \%$ |
| U43 | 8943 | 4003 | $57.7 \%$ | $\$ 2,376$ | $\$ 147$ | $6.2 \%$ |
| Grand Total | 819 | $71.0 \%$ | $\$ 2,884$ | $\$ 190$ | $6.6 \%$ |  |

## ITEM 6

DATE: June 2, 2022
TO:
Deferred Compensation Management Council
FROM:
SUBJECT:
DayVonna Youngblood, Human Resources Manager
2021-22 Fiscal Year 3rd Quarter Budget Report


## BACKGROUND

Pursuant to Section 8.02 of the County of Fresno 457(b) Deferred Compensation Plan Document, your Council shall determine the reasonable Deferred Compensation Plan (Plan) expenses, such as third-party administration, consulting, legal and County staff costs. In addition, your Council shall determine the administrative fee charged to Participants to pay for such reasonable Plan expenses, on an annual basis. On June 23, 2021, your Council approved a Fiscal Year 2021-22 budget for Plan expenses and set an administrative fee of $0.18 \%$.

## ISSUE

Staff has prepared a Fiscal Year 2021-22 budget report for the nine-month period that ended March 31, 2022 (Exhibit A). The Fiscal Year 2021-22 Deferred Compensation Plan budget was approved by your Council on June 23, 2021 and is attached to this item (Exhibit B) for reference. Exhibit A has three (3) columns for Revenue, Discretionary Expenses, and Mandatory Expenses:

1. "Approved" provides the dollar amounts that were originally approved by your Council at the June 23, 2021 meeting.
2. "Year to Date" provides the revenue received and expenses incurred between July 1, 2021 and March 31, 2022.
3. "Projected" provides the dollar amounts that staff projects will be the year-end totals.

In addition, staff has provided the surplus or deficit numbers, both year to date and projected for the full year. Please note that the projections are estimates based primarily on the following:

- The trends for this fiscal year, such as increasing/decreasing Plan assets leading to increasing/decreasing revenues and record-keeping fees; and
- Expenses that will be incurred prior to the end of the fiscal year, such as the fiduciary liability insurance policy.


## RECOMMENDED ACTION

There are no recommended actions associated with this item.

## County of Fresno Deferred Compensation Plan

Fiscal Year 2021-22 Revenue \& Expenses as of March 31, 2022

| Revenue | Approved | Year to Date |  | Projected |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Administrative Fees | \$ 239,000 | \$ | 239,264 | \$ | 309,000 |
| Totals: | \$ 239,000 | \$ | 239,264 | \$ | 309,000 |
|  |  |  |  |  |  |
| Discretionary Expenses | Approved |  | to Date |  | ojected |
| County Staff | \$ 156,000 | \$ | 49,625 | \$ | 125,782 |
| Consultant | \$ 42,500 | \$ | 28,125 | \$ | 38,750 |
| Fiduciary Liability Insurance | \$ 13,000 | \$ | - | \$ | 13,000 |
| Off-Site Training | \$ 2,500 | \$ | - | \$ | 2,500 |
| Contingencies | \$ 25,000 | \$ | - | \$ | - |
| Totals: | \$ 239,000 | \$ | 77,750 | \$ | 180,032 |



## Item 6 - Exhibit B

Discretionary Items

| Revenue Source | $\begin{aligned} & \text { 2021-22 } \\ & \text { Budget } \end{aligned}$ | $\%$ of Revenue | $\begin{aligned} & \text { 2020-21 } \\ & \text { Budget } \end{aligned}$ | \$ Change from 2020-21 | \% Change from 2020-21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Administrative Fee | \$239,000 | 100\% | \$225,000 | \$14,000 | 6\% |
| Total Revenue: | \$239,000 | 100\% | \$225,000 | \$14,000 | 6\% |
| Expense | $\begin{aligned} & \text { 2021-22 } \\ & \text { Budget } \end{aligned}$ | $\%$ of Expenses | $\begin{aligned} & \text { 2020-21 } \\ & \text { Budget } \end{aligned}$ | \$ Change from 2020-21 | \% Change from 2020-21 |
| County Staff | \$156,000 | 65\% | \$139,000 | \$17,000 | 12\% |
| Consultant | \$42,500 | 18\% | \$40,000 | \$2,500 | 6\% |
| Fiduciary Liability Insurance | \$13,000 | 5\% | \$11,000 | \$2,000 | 18\% |
| Off-Site Training | \$2,500 | 1\% | \$2,000 | \$500 | 25\% |
| Contingencies | \$25,000 | 11\% | \$33,000 | -\$8,000 | -24\% |
| Total Expenses: | \$239,000 | 100\% | \$225,000 | \$14,000 | 6\% |

Mandatory Items

| Revenue Source | 2021-22 Budget | $2020-21$ <br> Budget | $\$$ Change <br> from 2020-21 | $\%$ Change <br> from 2020-21 |
| :---: | :---: | :---: | :---: | :---: |
| Nationwide Fee | $\$ 350,000$ | $\$ 277,000$ | $\$ 73,000$ | $26 \%$ |
| Expense | $2021-22$ Budget | $2020-21$ <br> Budget | $\$$ Change <br> from 2020-21 | $\%$ Change <br> from 2020-21 |
| Record-keeping | $\$ 350,000$ | $\$ 277,000$ | $\$ 73,000$ | $26 \%$ |



## DATE: June 2, 2022

TO: Deferred Compensation Management Council


SUBJECT: Proposed Fiscal Year 2022-23 Deferred Compensation Plan Budget

## Background

Pursuant to Section 8.02 of the County of Fresno 457(B) Deferred Compensation Plan Document, your Council shall determine the reasonable Deferred Compensation Plan (Plan) expenses, such as third-party administration, consulting, legal and County staff costs. In addition, your Council shall determine the administrative fee charged to Participants to pay for such reasonable Plan expenses, on an annual basis. For Fiscal Year 2021-22, that fee is $0.18 \%$.

## Issue

Exhibit A includes a proposed budget anticipating revenue and expenses for FY 2022-23. In addition, Exhibit B includes the approved FY 2021-22 budget for reference. Staff has provided additional information below regarding the budget items.

## 1. Administrative and Record-keeping fees

Pursuant to Agreement \#20-033, the record-keeping fees are $0.10 \%$ of Plan assets per year; the prorated portion of this fee is deducted monthly from participant accounts. Your Council set the discretionary participant fee at $0.08 \%$ of Plan assets for FY 2021-22, which is also deducted monthly from participant accounts on a prorated basis.

Regarding participant fee revenue, the proposed budget of $\$ \mathbf{2 3 6}, 000$ represents a $\$ 3,000$ or $1 \%$ decrease from FY 2021-22. Staff is basing their FY 2022-23 revenue projections on average Plan assets of approximately $\$ 294$ million. For reference, staff based their 2021-22 revenue projections on average Plan assets of approximately $\$ 299$ million.

Regarding record-keeping fees, staff is anticipating approximately $\mathbf{\$ 3 4 0 , 0 0 0}$ in record-keeping expenses, which represents a $\$ 10,000$ or $3 \%$ decrease from FY 2021-22.

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Item 7: Proposed Fiscal Year 2022-23 Deferred Compensation Plan Budget
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## 2. County Staff

The proposed budget of $\mathbf{\$ 1 5 6 , 0 0 0}$ is unchanged from FY 2021-22. This budget item includes costs related to Human Resources and County Counsel staff, outside legal counsel, and participant communication.

## 3. Consultant

The proposed budget of $\$ 42,500$ is unchanged from FY 2021-22, pursuant to Agreement No. 20462 with Northwest Capital Management.

## 4. Fiduciary Liability Insurance

The proposed budget of $\mathbf{\$ 1 5 , 0 0 0}$ represents a $\$ 2,000$ or $15 \%$ increase from FY 2021-22. Staff has included the anticipated cost of a $\$ 5$ million fiduciary liability insurance policy which covers both the Plan and your Council. The current policy expires July 1, 2022.

## 5. Off-Site Training

The proposed budget of $\mathbf{\$ 1 0 , 0 0 0}$ represents a $\$ 7,500$ or $300 \%$ increase from FY 2021-22 and includes the cost of sending three (3) members of your Council and/or staff to the 2022 National Association of Governmental Defined Contribution Administrators (NAGDCA) conference in Baltimore, MD.

## 6. Contingencies

The proposed budget of $\$ \mathbf{1 2 , 5 0 0}$ represents a $\$ 12,500$ or 50\% decrease from FY 2021-22.

## Recommended Actions

1. Approve the FY 2022-23 discretionary administrative fee of $0.08 \%$.

The fee does not include the $0.10 \%$ record-keeping fee which Nationwide deducts directly from participant accounts. Approval of the recommended action will set the total participant fee at $0.18 \%$.
2. Approve the FY 2022-23 budget (Exhibit A), either as submitted or with amendments.
3. Select up to two (2) members of the Deferred Compensation Management Council to join County staff (three (3) attendees in total) in representing the Plan at the 2022 NAGDCA conference in Baltimore, MD, September 18-21.

Item 7-Exhibit A
Discretionary Items

| Revenue Source | $2022-23$ <br> Budget | \% of <br> Revenue | 2021-22 <br> Budget | $\$$ Change <br> from 2021-22 | $\%$ Change <br> from 2021-22 |
| :---: | :---: | :---: | :---: | ---: | :---: |
| Administrative Fee | $\$ 236,000$ | $100 \%$ | $\$ 239,000$ | $-\$ 3,000$ | $\mathbf{- 1 \%}$ |
| Total Revenue: | $\$ 236,000$ | $100 \%$ | $\$ 239,000$ | $-\$ 3,000$ | $\mathbf{- 1} \%$ |
| Expense | $2022-23$ <br> Budget | $\%$ of <br> Expenses | $2021-22$ <br> Budget | $\$$ Change <br> from 2021-22 | $\%$ Change <br> from 2021-22 |
| County Staff | $\$ 156,000$ | $66 \%$ | $\$ 156,000$ | $\$ 0$ | $0 \%$ |
| Consultant | $\$ 42,500$ | $18 \%$ | $\$ 42,500$ | $\$ 0$ | $0 \%$ |
| Fiduciary Liability <br> Insurance | $\$ 15,000$ | $6 \%$ | $\$ 13,000$ | $\$ 2,000$ | $15 \%$ |
| Off-Site Training | $\$ 10,000$ | $4 \%$ | $\$ 2,500$ | $\$ 7,500$ | $300 \%$ |
| Contingencies | $\$ 12,500$ | $5 \%$ | $\$ 25,000$ | $-\$ 12,500$ | $-50 \%$ |
| Total Expenses: | $\$ 236,000$ | $100 \%$ | $\$ 239,000$ | $-\$ 3,000$ | $\mathbf{- 1 \%}$ |

Mandatory Items

| Revenue Source | $2022-23$ Budget | $2021-22$ <br> Budget | \$ Change <br> from 2021-22 | \% Change <br> from 2021-22 |
| :---: | :---: | :---: | :---: | :---: |
| Nationwide Fee | $\$ 340,000$ | $\$ 350,000$ | $-\$ 10,000$ | $-3 \%$ |
| Expense | $2022-23$ Budget | $2021-22$ <br> Budget | $\$$ Change <br> from 2021-22 | \% Change <br> from 2021-22 |
| Record-keeping | $\$ 340,000$ | $\$ 350,000$ | $-\$ 10,000$ | $-3 \%$ |

## Item 7-Exhibit B

Discretionary Items

| Revenue Source | 2021-22 <br> Budget | \% of <br> Revenue | 2020-21 <br> Budget | $\$$ Change <br> from 2020-21 | $\%$ Change <br> from 2020-21 |
| :---: | :---: | :---: | :---: | ---: | :---: |
| Administrative Fee | $\$ 239,000$ | $100 \%$ | $\$ 225,000$ | $\$ 14,000$ | $6 \%$ |
| Total Revenue: | $\$ 239,000$ | $100 \%$ | $\$ 225,000$ | $\$ 14,000$ | $6 \%$ |
| Expense | $2021-22$ <br> Budget | $\%$ of <br> Expenses | $2020-21$ <br> Budget | $\$$ Change <br> from 2020-21 | $\%$ Change <br> from 2020-21 |
| County Staff | $\$ 156,000$ | $65 \%$ | $\$ 139,000$ | $\$ 17,000$ | $12 \%$ |
| Consultant | $\$ 42,500$ | $18 \%$ | $\$ 40,000$ | $\$ 2,500$ | $6 \%$ |
| Fiduciary Liability <br> Insurance | $\$ 13,000$ | $5 \%$ | $\$ 11,000$ | $\$ 2,000$ | $18 \%$ |
| Off-Site Training | $\$ 2,500$ | $1 \%$ | $\$ 2,000$ | $\$ 500$ | $25 \%$ |
| Contingencies | $\$ 25,000$ | $11 \%$ | $\$ 33,000$ | $-\$ 8,000$ | $-24 \%$ |
| Total Expenses: | $\$ 239,000$ | $100 \%$ | $\$ 225,000$ | $\$ 14,000$ | $6 \%$ |

Mandatory Items

| Revenue Source | 2021-22 Budget | 2020-21 <br> Budget | $\$$ Change <br> from 2020-21 | \% Change <br> from 2020-21 |
| :---: | :---: | :---: | :---: | :---: |
| Nationwide Fee | $\$ 350,000$ | $\$ 277,000$ | $\$ 73,000$ | $26 \%$ |
| Expense | $2021-22$ Budget | $2020-21$ <br> Budget | $\$$ Change <br> from 2020-21 | \% Change <br> from 2020-21 |
| Record-keeping | $\$ 350,000$ | $\$ 277,000$ | $\$ 73,000$ | $26 \%$ |

## County of Fresno Deferred Compensation Plan

1Q2022 Quarterly Dashboard

Nationwide Retirement Solutions

## Jake Sours

Program Director

Andee Gravitt
Managing Director

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Section 1 Executive Summary<br>Section $2 \quad$ Plan Health Report<br>Section 3 Explicit Asset Fee Summary<br>Section 4 Fee Normalization Calculation

## Executive Summary

## EXECUTIVE SUMMARY



## Participation Rate



## Eligible Employees



Actively Deferring Participants


## Average Annualized Deferral



## Average Account Balance






## Web Utilization ${ }^{1}$


${ }^{1}$ Web Utilization represents total web hits for the quarter


Distributions Amount


## Distributions Count



Total Distributions


Year to Date Rollovers \& Transfers Out

| Payee | Number of <br> Participants | External Transfer Out <br> $\mathbf{1 / 1 / 2 2}$ to 3/31/22 |  |
| :--- | :---: | ---: | ---: |
| ASSETMARK TRUST COMPANY | 1 | $\$$ | $2,119.96$ |
| CAPITAL BANK AND TRUST COMPANY | 1 | $\$$ | $28,374.37$ |
| CHARLES SCHWAB \& CO INC | 1 | $\$$ | $2,262.90$ |
| EDWARD JONES INVESTMENTS | 1 | $\$$ | 605.54 |
| EMPOWER RETIREMENT | 1 | $\$$ | $5,439.34$ |
| FIDELITY MANAGEMENT TRUST COMPANY | 2 | $\$$ | $297,397.78$ |
| JP MORGAN SECURITIES LLC | 1 | $\$$ | $17,999.81$ |
| LPL FINANCIAL LLC | 2 | $\$$ | $379,800.05$ |
| MERRILL LYNCH PIERCE FENNER \& SMITH INC | 2 | $\$$ | $609,006.26$ |
| TD AMERITRADE INSTITUTIONAL | 4 | $\$$ | $801,978.32$ |
| THRIFT SAVINGS PLAN | 1 | $\$$ | $26,991.58$ |
| UNITED LIFE INSURANCE COMPANY | 1 | $\$$ | $37,092.96$ |
| UNKNOWN | 2 | $\$$ | $45,835.35$ |
| WELLS FARGO CLEARING SERVICES LLC | 1 | $\$$ | $60,627.98$ |
| TOTAL | $\mathbf{2 1}$ | $\$$ | $\mathbf{2 , 3 1 5 , 5 3 2 . 2 0}$ |

## Plan Health Report

# PLAN HEALTH REPORT COUNTY OF FRESNO CA 



Nationwide ${ }^{\circ}$

We value your partnership and the opportunity to offer a competitive, effective retirement plan to your participants. Through diligent work and thought leadership, we'll help you grow your plan and help your participants prepare for and live in retirement. This report includes balance information, participant demographics, contribution highlights and retirement readiness numbers. Together, we can use this information to help your participants achieve greater financial wellness.

Our goal is to help you objectively evaluate your Plan's performance and how it performs against other plans like yours. Since Nationwide Retirement Solutions is one of the largest retirement plan providers in the industry, we are uniquely positioned to compare your Plan to many others of similar asset size. By comparing the current year information to previous years, you can see how your Plan is performing, where your educational efforts are working and what areas offer opportunities for improvement. The "Peer Group" comparisons used in this report are based on cases with assets of: $\$ 100$ million - $\$ 1$ billion.

Thank you for your valued business. We look forward to helping improve retirement readiness for your participants.

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Participant demographics ..... 5
Contributions \& investments ..... 7
Retirement readiness ..... 9
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Nationwide Retirement Solutions, Inc. and Nationwide Life Insurance Company (collectively "Nationwide") have endorsement relationships with the National Association of Counties, the International Association of Fire Fighters-Financial Corporation and the National Association of Police Organizations. More information about the endorsement relationships may be found online at www.nrsforu.com.

## EXECUTIVE SUMMARY

Quick plan facts
(as of 03/31/2022)

| Metric | Current value | \%Change from <br> last quarter | \%Change from <br> last year |
| :--- | ---: | ---: | ---: |
| Participant Core Assets | $\$ 336,416,579$ | $-6.00 \%$ | $3.00 \%$ |$|$| ( |
| :--- |

## EXECUTIVE SUMMARY

## 457 Plan Summary

TOTAL PARTICIPANT ACCOUNT BALANCE (as of 03/31/2022)
\$342,563,671



How many participants are prepared for retirement

Online engagement
(as of 03/31/2022)

TOTAL ENROLLED PARTICIPANTS

7,115

ENROLLED PARTICIPANTS WITH AN ONLINE ACCOUNT

4,280


## Retirement readiness

(as of $03 / 31 / 2022$ )

PARTICIPANTS WITH A RETIREMENT GOAL

2,525

PARTICIPANTS 'ON TRACK' FOR RETIREMENT
$46 \%$

## PARTICIPANT DEMOGRAPHICS

## How participants are engaged in the plan



NEW ENROLLMENTS ${ }^{2}$
(Calendar year to date)
128

ONLINE ENROLLMENTS ${ }^{3}$
(Calendar year to date)
17 out of 128

ENROLLMENT TRENDS (BY QUARTER) ${ }^{4}$


ENROLLMENT TRENDS (BY YEAR) ${ }^{4}$


[^1]
## PARTICIPANT DEMOGRAPHICS

## How participants are engaged in the plan

## (4) <br> Enrolled participant data ${ }^{5}$ <br> (as of 03/31/2022)



|  | Actively Deferring$4,074$ |  |  | Inactive2,640 |  |  | Payout 401 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male | Female | Unknown | Male | Female | Unknown | Male | Female | Unknown |
| Under 30 | 234 | 353 | 1 | 91 | 144 | 2 | 1 | 1 | 0 |
| 30-39 | 554 | 672 | 0 | 221 | 347 | 1 | 1 | 1 | 0 |
| 40-49 | 540 | 625 | 0 | 174 | 292 | 10 | 0 | 0 | 0 |
| 50-59 | 329 | 498 | 0 | 202 | 292 | 27 | 18 | 10 | 0 |
| 60+ | 94 | 174 | 0 | 309 | 466 | 62 | 129 | 152 | 88 |

[^2]
## What your participants are contributing



## Balances \& contributions by age \& gender

(as of 03/31/2022)

|  | Average account balance |  |  | Average annualized contributions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male | Female | Unknown | Male | Female | Unknown |
| Under 30 | \$6,921 | \$2,900 | \$8,209 | \$3,158 | \$1,660 | \$2,364 |
| 30-39 | \$13,929 | \$8,461 | \$29,041 | \$3,872 | \$2,787 | \$0 |
| 40-49 | \$45,178 | \$21,178 | \$18,255 | \$5,920 | \$3,762 | \$156 |
| 50-59 | \$95,018 | \$61,759 | \$46,926 | \$15,373 | \$4,520 | \$50 |
| 60+ | \$140,014 | \$98,143 | \$82,801 | \$23,614 | \$13,740 | \$55 |

${ }^{1}$ A peer group consists of NRS plans with similar assets. This peer group comparison includes cases with $\$ 100$ million - $\$ 1$ billion.

## What your participants are contributing

## 7\% PARTICIPANTS WITH INCREASED CONTRIBUTIONS (Calendar year to date)

3\% PARTICIPANTS WITH AUTOMATIC CONTRIBUTION INCREASE
(Calendar year to date)

2022 IRS limits
Regular Limit \$20,500 50+ Catch Up \$6,500

3-Year Catch Up \$20,500

## How your participants are invested

```
ASSET ALLOCATION 1
(as of 03/31/2022)
```

ASSET DIVERSIFICATION ${ }^{2}$
(as of 03/31/2022)

AVG. \# ASSET CLASSES
4.6

PEER GROUP
4.6

RECOMMENDED
5

## ProAccount

(as of 03/31/2022)

TOTAL PROACCOUNT BALANCE
\$32,745,492

PARTICIPANTS WITH PROACCOUNT

AVG ACCOUNT BALANCE WITH PROACCOUNT
\$43,257

[^3]
## How many participants are prepared for retirement



Online engagement
(as of 03/31/2022)
TOTAL ENROLLED
PARTICIPANTS PARTICIPANTS
7,115
ENROLLED PARTICIPANTS WITH AN ONLINE ACCOUNT
4,280


Retirement readiness
(as of 03/31/2022)

PARTICIPANTS 'ON TRACK' FOR RETIREMENT ${ }^{2}$


Participants who actively review their online account and use their retirement outlook tools are 4 times more likely to take action and save more for retirement.

## Q Peer comparison

Retirement readiness peer comparison


## NRM-17390AO

${ }^{1}$ Participants with a retirement goal from My Interactive Retirement Planner®.
${ }^{2}$ Participants with a retirement goal from My Interactive Retirement Planner® and a retirement readiness score of "on track" (. 915 or higher).

## ASSET \& FUND DETAILS

## \$ Asset class totals

| Asset class | 2020 | 2021 | 2022 YTD | \% of total |
| :---: | :---: | :---: | :---: | :---: |
| Mid cap | \$18,258,901.71 | \$21,955,754.15 | \$20,038,991.24 | 5.8\% |
| Large cap | \$137,887,387.01 | \$158,038,679.21 | \$141,805,856.36 | 41.4\% |
| Bonds | \$17,653,644.57 | \$18,356,194.18 | \$17,294,667.46 | 5.0\% |
| Specialty | \$5,472,955.69 | \$6,415,023.12 | \$6,452,424.40 | 1.9\% |
| Loan | \$6,337,407.94 | \$6,111,535.22 | \$6,147,091.79 | 1.8\% |
| Asset allocation | \$41,257,465.58 | \$50,188,368.99 | \$49,316,223.22 | 14.4\% |
| International | \$18,402,159.97 | \$20,947,024.24 | \$19,668,535.16 | 5.7\% |
| Small cap | \$12,107,622.12 | \$15,159,845.21 | \$13,741,733.85 | 4.0\% |
| Fixed assets and cash | \$68,836,539.66 | \$68,034,517.25 | \$68,098,147.45 | 19.9\% |
| Total | \$326,214,084.25 | \$365,206,941.57 | \$342,563,670.93 | 100\% |

## ASSET \& FUND DETAILS

## \$ Total contributions by asset class

| Asset class | 2020 | 2021 | 2022 YTD | \% of total |
| :---: | :---: | :---: | :---: | :---: |
| Mid cap | \$885,558.50 | \$822,617.84 | \$201,032.33 | 4.6\% |
| Large cap | \$3,865,117.32 | \$3,960,966.34 | \$840,150.67 | 19.4\% |
| Bonds | \$759,183.13 | \$832,803.33 | \$201,376.99 | 4.6\% |
| Specialty | \$522,372.41 | \$671,764.17 | \$79,860.30 | 1.8\% |
| Asset allocation | \$5,702,886.76 | \$6,458,576.35 | \$2,022,819.23 | 46.6\% |
| International | \$1,195,792.06 | \$1,299,754.43 | \$330,282.54 | 7.6\% |
| Small cap | \$686,629.41 | \$655,754.80 | \$183,408.33 | 4.2\% |
| Fixed assets and cash | \$2,563,173.96 | \$2,815,008.70 | \$479,625.08 | 11.1\% |
| Total | \$16,180,713.55 | \$17,517,245.96 | \$4,338,555.47 | 100\% |

## ASSET \& FUND DETAILS

## 2022

## (b) Asset allocation

(as of 03/31/2022)


2021

## Asset allocation

(as of $12 / 31 / 2021$ )


| ASSET CLASS | YOUR PLAN | PEER GROUP | DIFFERENCE |
| :--- | ---: | ---: | ---: |
| $\square$ Mid cap | $6.0 \%$ | $5.6 \%$ | $0.4 \%$ |
| Large cap | $43.3 \%$ | $20.6 \%$ | $22.6 \%$ |
| Balanced | $0.0 \%$ | $1.8 \%$ | $-1.8 \%$ |
| $\square$ Bonds | $5.0 \%$ | $3.7 \%$ | $1.3 \%$ |
| $\square$ Short term | $0.0 \%$ | $2.0 \%$ | $0.0 \%$ |
| $\square$ SDO | $0.0 \%$ | $0.1 \%$ | $0.0 \%$ |
| Specialty | $1.8 \%$ | $0.7 \%$ | $1.0 \%$ |
| Loan | $1.7 \%$ | $0.0 \%$ | $1.6 \%$ |
| $\square$ Asset allocation | $13.7 \%$ | $11.0 \%$ | $2.7 \%$ |
| International | $5.7 \%$ | $5.3 \%$ | $0.4 \%$ |
| $\square$ Small cap | $4.2 \%$ | $3.1 \%$ | $1.1 \%$ |
| Fixed assets and cash | $18.6 \%$ | $46.1 \%$ | $-27.5 \%$ |
| Fixed Indexed Annuity | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |

## BALANCE DETAILS

## \$ <br> Total account balance <br> (as of 03/31/2022)

| Money source | Current value |
| :--- | ---: |
| Participant assets | $\$ 342,563,670.93$ |
| Rollover Repayment Event Related | $\$ 5,082.21$ |
| Salary Reduction | $\$ 323,159,049.39$ |
| Rollover (Pre-Tax) | $\$ 9,279,403.10$ |
| Rollover 457 | $\$ 1,952,402.32$ |
| Roth Contribution | $\$ 1,780,499.20$ |
| Roth Rollover | $\$ 166.48$ |
| Roth Rollover 457 | $\$ 7,341.83$ |
| Salary Reduction IRR | $\$ 232,634.61$ |
| Loan balance | $\$ 6,147,091.79$ |
| Total plan assets | $\$ 342,563,670.93$ |

## BALANCE DETAILS

## Loan Details

(as of 03/31/2022)

| Loan type | Number of loans | Principal value |
| :--- | :---: | :---: |
| Active loans |  |  |
| General purpose loan | 711 | $\$ 4,686,598.95$ |
| Primary residence loan | 43 | $\$ 553,257.62$ |
| Defaulted loans* | 154 | $\$ 888,664.28$ |
| General purpose loan | 3 | $\$ 18,570.94$ |
| Primary residence loan | $\mathbf{9 1 1}$ | $\mathbf{\$ 6 , 1 4 7 , 0 9 1 . 7 9}$ |
| Total |  |  |
| * Default amounts are included in Beginning and Ending Balance |  |  |

12 Contributions and transfers/rollovers-in
(as of 03/31/2022)

| Type | Year to date |
| :--- | :---: |
| Contributions | $\$ 4,139,269.24$ |
| Transfers/Rollovers-In | $\$ 199,286.23$ |
| Total | $\$ 4,338,555.47$ |

(1) Balance activity by quarter

Change in balance from last quarter


## BALANCE DETAILS

## 이 Balance activity by year

Change in balance from last year
12.3\% FROM LAST YEAR


|  | 2017 | 2018 | 2019 | 2020 | 2021 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total balance | $\$ 243,210,743.20$ | $\$ 232,681,219.20$ | $\$ 277,848,504.34$ | $\$ 319,876,676.31$ | $\$ 359,095,406.35$ |

## Top opportunities to improve plan health

## Encourage enrollment

Are you happy with your participation rate? Schedule an enrollment workshop today

## Suggest online account usage

Those who engage in their online account are 4 x more likely to save more for retirement

## Propose contribution increases

Anything can help. Talk with your participants about the benefits of saving now for a better tomorrow
Discuss the benefits of Nationwide ProAccount
How participants are invested can play a big role in their retirement health

## Additional opportunities

## How participants are engaged in the plan

- Are your participants in the correct status based on their age?

Check in with participants who may not be in the correct status.

## What your participants are contributing

Starting to save early is one of the best ways to prepare for retirement.Contact your Nationwide representative to schedule a workshop with your participants under the age of 30 to help them understand the benefits of saving more now.

Are your female participants actively contributing?
Host a workshop for women eligible and enrolled in your plan. Nationwide's Women \& Investing tools can help.

- Incremental increases can go a long way.

Let your participants know how having an automatic annual contribution increase can help them reach their retirement goal.
Work with your Nationwide Retirement Specialist to help manage your loans.
Are those closer to retirement aware of catch-up contributions?
Let your participants know that catch-up contributions may help them reach their goal.
How your participants are invested

## Are participants diversified enough?

Call your Nationwide retirement specialist and discuss your participants' asset diversification.
How many participants are prepared for retirement
How many participants are getting close to retirement?
Talk with your participants about which payout strategies may benefit them the most.

## Explicit Asset Fee Summary

## EXPLICIT ASSET FEE SUMMARY

|  | Plan Sponsor Fee Amount | NRS Fee Amount |
| :--- | ---: | ---: |
| January | $\$ 22,921.74$ | $\$ 28,652.18$ |
| February | $\$ 20,359.14$ | $\$ 25,450.26$ |
| March | $\$ 22,838.54$ | $\$ 28,550.60$ |
| 1Q2022 Revenue Total | $\$ 66,119.42$ | $\$ 82,653.04$ |

Fee Normalization Calculation

## FEE NORMALIZATION CALCULATION

| Fund Name | Fund | Ticker | 1/31/2022 Account Value | 2/28/2022 <br> Account Value | 3/31/2022 <br> Account Value | Jan-2022 Annual Fund Srvc Fee Rate | Feb-2022 Annual Fund Srvc Fee Rate | Mar-2022 Annual Fund Srvc Fee Rate | 1 Q2022 Fund Service Fee Payment Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alger Small Cap Focus Fund - Class Y | NTVB27 | AOFYX | \$0 | \$0 | \$7,206,504 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Alger Spectra Fund - Class Y | NTVB24 | ASPYX | \$57,968,542 | \$56,616,017 | \$57,149,955 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock EAFE Equity Index Fund T | NTV194 | BLKAX | \$4,901,874 | \$4,745,969 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock Equity Index Fund M | NTV195 | BLKBX | \$64,856,136 | \$62,520,827 | \$64,423,136 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock Mid Capitalzation Equity Index Fund M | NTV196 | BLKCX | \$11,699,104 | \$11,819,805 | \$11,884,282 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock Russell 2000 Index Fund M | NTV197 | BLKDX | \$4,449,523 | \$4,362,584 | \$4,356,093 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| BlackRock US Debt Index Fund W | NTV198 | BLKEX | \$8,543,135 | \$8,291,270 | \$8,366,943 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Columbia Dividend Income Fund - Institutional 3 Class | NTV264 | CDDYX | \$20,540,146 | \$19,805,327 | \$20,232,765 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Columbia Small Cap Value Fund II - Institutional 3 Class | NTVE75 | CRRYX | \$0 | \$0 | \$2,179,138 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fidelity Advisor Real Estate Income Fund - Institutional Class | NTV265 | FRIRX | \$2,584,047 | \$2,466,186 | \$2,516,866 | 0.250\% | 0.250\% | 0.250\% | \$1,556 |
| Franklin Utilities Fund - Class R6 | NTV266 | FUFRX | \$3,626,280 | \$3,600,054 | \$3,935,559 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Fresno County Stable Value Fund | NTG004 | Fixed | \$68,253,142 | \$68,645,003 | \$68,098,147 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2015 Trust | NTV354 | GWLFX | \$4,067,706 | \$4,025,917 | \$4,007,530 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2020 Trust | NTVA03 | XX180 | \$10,327 | \$197,581 | \$200,300 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2025 Trust | NTV355 | GWLGX | \$13,222,612 | \$13,071,587 | \$12,975,158 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2030 Trust | NTVA04 | XX181 | \$1,645,000 | \$1,633,878 | \$1,826,274 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2035 Trust | NTV356 | GWLHX | \$10,329,290 | \$10,264,935 | \$11,073,897 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2040 Trust | NTVA05 | XX182 | \$197,095 | \$194,884 | \$80,108 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2045 Trust | NTV357 | ZZ153 | \$10,535,595 | \$10,486,496 | \$10,733,520 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2050 Trust | NTVA06 | XX183 | \$210,074 | \$211,740 | \$212,591 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2055 Trust | NTV358 | GWLJX | \$7,960,030 | \$7,955,260 | \$8,186,774 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Great-West Lifetime 2060 Trust | NTVD17 | XX293 | \$14,835 | \$17,610 | \$20,069 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Invesco Developing Markets Fund - Class R6 | NTV08X | ODVIX | \$2,825,090 | \$2,731,266 | \$2,721,183 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Janus Henderson Small Cap Value Fund - Class N | NTV269 | JDSNX | \$1,991,590 | \$2,004,676 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Loan Outstanding Principal Balance | LXM001 | Loan | \$5,216,638 | \$5,209,592 | \$5,239,857 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Metropolitan West Funds - Total Return Bond Fund - Plan Class | NTV381 | MWTSX | \$7,250,759 | \$7,124,413 | \$7,106,529 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Nicholas Limited Edition Fund - Institutional Class | NTV268 | NCLEX | \$7,145,519 | \$7,053,787 | \$0 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| T. Rowe Price Mid-Cap Growth Fund - I Class | NTV981 | RPTIX | \$8,043,978 | \$8,049,895 | \$8,154,709 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| T. Rowe Price Overseas Stock Fund - I Class | NTV509 | TROIX | \$12,892,427 | \$12,305,811 | \$12,258,837 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Developed Markets Index Fund - Admiral Shares | NTV370 | VTMGX | \$0 | \$0 | \$4,688,516 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Vanguard Total International Bond Index Fund - Admiral Shares | NTV668 | VTABX | \$1,867,841 | \$1,828,614 | \$1,821,196 | 0.000\% | 0.000\% | 0.000\% | \$0 |
| Total |  |  | \$342,848,335 | \$337,240,984 | \$341,656,436 |  |  |  | \$1,556 |

[^4]
## Your Dedicated Service Team

## YOUR DEDICATED SERVICE TEAM

## Plan Sponsor Experience

Andee Gravitt, Managing Director nusaaa1@nationwide.com (907) 854-1458

Jake Sours, Program Director soursj1@nationwide.com (916) 708-1320

Nate Schroeder, Relationship Consultant (Operations) schroen1@nationwide.com (614) 435-5892


## Item 10

DATE: June 2, 2022
TO: Deferred Compensation Management Council
FROM: Brent Petty, NWCM, Inc.
SUBJECT: First Quarter Investment Performance Report (Executive Summary)

## Capital Markets

| Name | YTD <br> $(\mathbf{0 4 / 3 0 / 2 0 2 2 )}$ | Q1 2022 | 1-Year <br> $(\mathbf{0 4 / 3 0 / 2 0 2 2 )}$ |
| ---: | :---: | :---: | :---: |
| S\&P 500 TR USD | -12.92 | -4.60 | 0.21 |
| S\&P MidCap 400 TR | -11.64 | -4.88 | -7.03 |
| S\&P SmallCap 600 TR USD | -12.99 | -5.62 | -8.54 |
| MSCI EAFE NR USD | -12.00 | -5.91 | -8.15 |
| MSCI EM NR USD | -12.15 | -6.97 | -18.33 |
| Bloomberg US Agg Bond TR USD | -9.50 | -5.93 | -8.51 |


|  | $4 / 29 / 2022$ | $3 / 31 / 2022$ | $3 / 31 / 2021$ |
| :---: | :---: | :---: | :---: |
| $10-$ Year Treasury Yield | $2.89 \%$ | $2.32 \%$ | $1.74 \%$ |

## First Quarter (Complete Quarterly Investment Report is provided as Exhibit A)

At the start of the quarter the economy showed signs of robustness, but unrelenting demand combined with lagging supply led to mounting inflation concerns, which were further exacerbated by Russia's unprovoked invasion of Ukraine. The Fed pivoted towards tightening with a $0.25 \%$ rate hike announced at the March meeting and additional rate hikes expected to follow in the coming months. Oil prices soared $32 \%$ during the first quarter, as the Russian invasion amplified inflationary pressures and created a surge in global commodity prices. With Europe sourcing half its natural gas supply from Russia, disruption concerns drove global prices up nearly 50\%. Combined, Russia and Ukraine provide 30\% of the world's wheat supply and $20 \%$ of its corn. With the exception of the Energy sector, equity markets swiftly declined due to concerns about global growth. China's Zero Tolerance COVID restrictions, poor vaccine efficacy, regulation, and real estate issues led to a trim in the IMF's global GDP growth forecast. The bond market, anticipating the Fed's tightening moves, drove interest rates steadily higher and equities lower. The bond market's reaction has driven a dramatic shift in the yield curve, resulting in the worst quarterly treasury bond performance since record-keeping began in 1973. The Fed's actions will likely impact employment and impede GDP growth in 2022. An end-of-quarter equity surge softened the

June 2, 2022 Deferred Compensation Management Council Meeting
First Quarter Investment Performance Report
Page 2
blow a bit but proved to be short-lived and was likely a bear market rally rather than the start of a meaningful turnaround, as geopolitical risk and market volatility remain elevated.

- U.S. Equities declined $-4.60 \%$ in the first quarter but remain up $15.65 \%$ over the past 12 months. Large cap value outperformed growth for the quarter. Energy was the leading sector for the quarter, with a gain of $32 \%$. Communication services was the weakest sector, losing $-11.1 \%$, while small cap was down $-5.62 \%$ for the quarter.
- In International Equities, the MSCI EAFE Index lost -5.91\% in the first quarter, underperforming the S\&P 500 by $-1.31 \%$. EAFE was negatively impacted by the invasion of Ukraine. The MSCI Emerging Market Index lost -6.97\% for the first quarter and $11.37 \%$ for the year.
- In Fixed Income, the Bloomberg US Aggregate Bond Index declined -5.93\% in the first quarter and $-4.15 \%$ for the past 12 months. The 10-year treasury bond climbed to $2.32 \%$, versus $1.52 \%$ three months ago. Record GDP growth, low unemployment, and high inflation led the Fed to reduce bond purchases and increase the number of expected rate increases. The ICE BofA US High Yield Index declined $-4.51 \%$ in the first quarter and $-0.29 \%$ for the past 12 months.


## Economic Factors

- U.S. GDP increased at an annual rate of 6.9\% in the fourth quarter. 2021 GDP grew at $5.5 \%$, the largest gain since 1984. The initial estimate for the first quarter's GDP will be announced at the end of April. The consensus for US growth in 2022 was adjusted from $3.8 \%$ to $3.2 \%$ due to geopolitical concerns, among other factors.
- The U.S. unemployment rate continued to decline, dropping to $3.6 \%$ in March. Nearly 1.7 million jobs were added during the quarter, though employment remains 1.6 million below its pre-pandemic peak in February 2020. Wages grew $5.6 \%$ in the past 12 months but did not maintain pace with inflation. Unemployment is not expected to rise significantly, even with expected interest rate increases.
- In March, the Consumer Price Index for All Urban Consumers (CPI-U) increased $1.2 \%$, leaving the U.S. with a 12 -month inflation rate of $8.5 \%$, the highest annual result since 1981. The $18.8 \%$ increase in gasoline accounted for half of the month's overall inflation. Core CPI for March was $0.3 \%$, and $6.5 \%$ for the past year. Shelter costs increased $0.4 \%$, marking the biggest impact on CORE inflation. Prices for automobiles and trucks declined by $3.8 \%$ in March.

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First Quarter Investment Performance Report
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Investments

- An updated fund watch report has been included as Exhibit B.
- Columbia Small Cap Value Fund II Institutional 3, Alger Small Cap Focus Y, and Vanguard Developed Markets Index Admiral were added to the plan on March 16, 2022.
- Janus Henderson Small Cap Value N was removed from the plan on March 16, 2022. Assets were mapped to Columbia Small Cap Value Fund II Institutional 3.
- Nicholas Limited was removed from the plan on March 16, 2022. Assets were mapped to Alger Small Cap Focus Y.
- Blackrock EAFE Equity Index Fund T was removed from the plan on March 16, 2022. Assets were mapped to Vanguard Developed Markets Index Admiral.
- Alger Spectra Y scored a two this quarter due to recent underperformance. A memo has been included in Exhibit C.
- Alger Small Cap Focus Y scored a four this quarter due to recent underperformance. A memo has been included in Exhibit C.
- Invesco Developing Markets R6 scored a four this quarter due to recent underperformance. A memo has been included in Exhibit C.
- Fidelity Advisor Real Estate Income I scored a four this quarter due to recent underperformance.
- Columbia Dividend Income fund is being monitored due to the departure of one of the fund's three portfolio managers in Q1 2021.
- The remaining investment options are compliant with the County's investment policy performance criteria.


## Recommended Actions

1. Approve placement of Alger Spectra $Y$ (ASPYX) on the watch list.
2. Approve placement of Alger Small Cap Focus $Y$ (AOFYX) on the watch list.
3. Approve placement of Invesco Developing Markets R6 (ODVIX) on the watch list.
4. Approve keeping Fidelity Advisor Real Estate Income I (FRIRX) on the watch list.
5. Approve keeping Columbia Dividend Income (CDDYX) on the watch list.

## Item 10 - Exhibit A



## Table of Contents

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## Market Summary Video

Our quarterly market summary will now be pre-recorded and available to view prior to your scheduled committee meetings.

This new video format has several advantages:

- Can be watched at your convenience
- More meeting time can be devoted to discussion of plan priorities
- Available for committee members who are unable to attend the meeting
- Archived for future viewing


Click here to watch the market summary video now.

## A Rude Awakening

## S\&P 500 vs. Global Energy



Three months ago, the economy was robust. COVID was less lethal, and the global re-opening was exuberant. U.S. consumers were clamoring for domestic travel, houses, furniture, and automobiles. Wages were up 5.4\% in 2021, the highest in 20 years, and GDP climbed to $\$ 24$ trillion, a $5.5 \%$ increase after adjusting for inflation. This was the largest percentage gain since 1984. Surging demand meeting tight supply was a recipe for inflation, which was dramatically worsened by Russia's invasion of Ukraine. Global supply chains are further compromised as a result.

The 'defensive' nature of Russia's 190,000 troop buildup on Ukraine's border was derided by US intelligence and proven false with the unprovoked invasion on February 24th. Despite relentless bombing and missile attacks, Ukraine's resistance to Russia's invasion was fierce and restrained Russia's advances in Kyiv and several other cities. The condemnation of Russia's acts was almost universal, as was the

## 10-Year US Treasury


coordination of swift financial sanctions against Russia and its oligarchs. Stocks on the Moscow Exchange lost as much as $40 \%$ as a result. The ruble plummeted and the country's bonds teetered on default. A united West provided billions in financial aid and weapons to help Ukraine.

In the face of mounting inflation concerns, the Fed had already pivoted from accommodation to policy tightening as the quarter began. The invasion amplified the inflationary pressures, as did surging demand for commodities of all types. With the exception of the Energy complex, equity markets swiftly declined due to concerns about global growth. The bond market, anticipating the Fed, drove interest rates steadily higher and equities still lower. A late quarter equity surge softened the blow somewhat. Unfortunately, continued bond market volatility will be transmitted to the equity markets as the Fed policy and war impacts unfold.

[^5] U.S. Corporate High Yield Bond Index. Int' (International) Developed Equities: MSCI EAFE Index. Emerging Market equities: MSCI Emerging Markets Index. Data as of March 31, 2022.

## Market Overview

## A Rude Awakening Continued...

## Headline and Core PCE Inflation



The economic impacts of the war are best illustrated by inflation. Headline Consumer Price Index (CPI) typically receives attention, but comparison to Core Personal Consumption Expenditures (PCE), which excludes energy and food, gives a clearer picture. The impact on energy prices is obvious, with supplies already strained from both the global reopening and capital-starved producers. Oil prices soared $32 \%$ during the first quarter. With Europe sourcing half its natural gas supply from Russia, disruption concerns drove global prices up nearly $50 \%$. And Russia and Ukraine combined provide $30 \%$ of the world's wheat supply and $20 \%$ of its corn. During the quarter, U.S. prices for the two food staples climbed by $29 \%$ and $23 \%$ per ton, respectively. This is of even greater concern to poorer countries. While the average American family spends $12 \%$ of its budget on food, in sub-Saharan Africa, the percentage is as high as $40 \%$.

The Fed response has been swift and remarkably hawkish. The Fed Funds rate was raised $0.25 \%$ at the March meeting, and the beginning of quantitative tightening and multiple further $0.5 \%$ increases are expected throughout 2022.

US Yield Curve


The bond market reaction has driven a dramatic shift in the yield curve.
This has in turn resulted in the worst quarterly treasury bond performance in 50 years. Two-year Treasury yields rocketed from $0.73 \%$ to $2.44 \%$ while the 10 -year bond rose from $1.52 \%$ to $2.38 \%$, briefly creating an inverted yield curve, a sign of a potential recession. Corporate bond prices also plummeted, losing almost $8 \%$ of their value during the threemonth period. The Fed's actions will likely impact employment and impede GDP growth in 2022. In January, the IMF trimmed its 2022 US growth forecast from $5.2 \%$ to $4.0 \%$. China's growth has already slowed due to its troubled real estate market and technology regulation issues. And China's Zero Tolerance COVID restrictions are preventing supply resumptions from easing inflationary pressures.

The war will make inflation worse through much of 2022, but if the Fed's actions curtail the problem by later 2022 or early 2023 and employment remains healthy, slower economic growth will be worth it. In the meantime, expect the geopolitical risk and market volatility to remain elevated.

 U.S. Corporate High Yield Bond Index. Int'l (International) Developed Equities: MSCI EAFE Index. Emerging Market equities: MSCI Emerging Markets Index. Data as of March 31, 2022.

## Markets at a Glance

## U.S. Equity \& Fixed Income Quarterly Performance

\% Total Return USD

U.S. Equities: The S\&P 500, representing large cap equities, generated a loss of $-4.60 \%$ in the first quarter, despite March's recovery, and still gained $15.65 \%$ in the past 12 months. Large cap value outperformed growth for the quarter ( $-0.16 \%$ to $-8.59 \%$ ) but underperformed for the year ( $12.58 \%$ to $18.16 \%$ ). The S\&P 500 sectors were led by energy for the quarter, which tacked on an outsized gain of $32 \%$ to follow its $54.6 \%$ return in 2021.
Communication services were the worst performing sector in the first quarter, losing -11.1\%. Small caps lost $-5.62 \%$ in the last three months and gained $1.23 \%$ in the past year.

International Equities: The MSCI EAFE benchmark lost -5.91\% in the first quarter, underperforming the S\&P 500 by $-1.31 \%$, but managed a gain of $1.16 \%$ for the previous 12 months. EAFE was negatively impacted by Putin's invasion of Ukraine because of

## Trailing Returns

\% Total Return USD

| 20.0 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 15.0 |  |  |  |  |  |
| 10.0 |  |  |  |  |  |
| 5.0 |  |  |  |  |  |
| 0.0 |  |  |  |  |  |
| -5.0 |  |  |  |  |  |
| -10.0 |  |  |  |  |  |
| -15.0 |  |  |  |  |  |
|  | YTD | 1 Year | 3 Years | 5 Years | 10 years |
| ■ U.S. Equity | -4.64 | 14.57 | 18.49 | 15.53 | 14.43 |
| - Intl. Developed Equity | -5.91 | 1.16 | 7.78 | 6.72 | 6.27 |
| $\square$ Intl. Emerging Equity | -6.97 | -11.37 | 4.94 | 5.98 | 3.36 |
| $\square$ U.S. Fixed Income | -5.93 | -4.15 | 1.69 | 2.14 | 2.24 |
| $\square$ Intl. Fixed Income | -4.05 | -3.56 | 0.91 | 2.25 | 3.20 |
| - Cash | 0.03 | 0.06 | 0.74 | 1.07 | 0.59 |

Europe's Russian energy dependence. The MSCI Emerging Market Index was also hurt by the expected slowdown in China's GDP, losing $-6.97 \%$ for the first quarter and $-11.37 \%$ for the year.

Fixed Income: The Bloomberg Barclays Aggregate Index returned $-5.93 \%$ in the first quarter and $-4.15 \%$ for the past 12 months. The yield on the 10-year treasury bond climbed to $2.32 \%$ versus $1.52 \%$ three months ago. This was up substantially from the $0.93 \%$ at the end of 2020. Record GDP growth, low unemployment, and high inflation forced the Federal Reserve to reduce bond purchases and increase the number of expected rate increases. The ICE BofA US High Yield Index was negatively impacted by Russia's war, continued US inflation, and an expected growth slowdown, declining $-4.51 \%$ in the first quarter and $-0.29 \%$ for the past 12 months.

## Inflation Rises and Unemployment Declines

The Tightest Job Market of the Postwar Period



Source: Department of Labor, Goldman Sachs Global Investment Research

GDP: GDP increased at an annual rate of $6.9 \%$ in the fourth quarter, as the US started reopening in earnest, Omicron lethality waned, and travel and hospitality continued to recover. In 2021, GDP grew at $5.5 \%$, the largest gain since 1984 and a sharp contrast with the $-3.4 \%$ loss in 2020. The initial estimate for the first quarter's GDP will be announced at the end of April. The consensus for US growth in 2022 has declined from $3.8 \%$ to $3.2 \%$ because of the current geopolitical conflicts.

Labor Market: The unemployment rate continued its decline, dropping to $3.6 \%$ in March from 3.9\% at the end of December and 6.7\% a year ago. The recovery in travel and leisure jobs continues to lead other categories. Nearly 1.7 million jobs were added during the quarter, though employment remains 1.6 million below its pre-pandemic peak in February 2020. Wages grew $5.6 \%$ in the past 12 months but did not maintain pace with inflation. There are currently six million unemployed and 5.7 million discouraged workers who are not counted in the official

## Soft landings have been more common in the US when inflation expectations are well-anchored



Source: Federal Reserve, University of Michigan, Goldman Sachs Global Investment Research
unemployment rate since they are not actively seeking work. Unemployment is not expected to rise significantly, even with expected interest rate increases.

Inflation: In March, CPI-U rose 1.2\%, leaving the U.S. with a 12-month inflation rate of $8.5 \%$, the highest annual result since 1981. Gasoline's $18.8 \%$ increase accounted for half of the month's overall inflation. Removing food and energy, Core CPI for March was only $0.3 \%$, though for the past year it was still $6.5 \%$. Shelter's $0.4 \%$ increase had the biggest impact on CORE inflation. Prices for automobiles and trucks, which had climbed $40 \%$ in the past year, declined by $3.8 \%$ in March as the semiconductor shortage began to ease. Given the hawkish Fed tone, the focus is on whether tightening monetary policy can be achieved without causing a recession. A decline in inflation readings in coming quarters would offer considerable support to stabilizing expectations, which in turn increases the chances of a 'soft landing.'

## Plan Legislative and Regulatory Update

## IIII. The House Advances SECURE Act 2.0

On March $29^{\text {th }}$, the House of Representatives passed The Securing a Strong Retirement Act, H.R. 2954, also known as the Secure Act 2.0. 1 It builds on 2019's SECURE Act and passed the House with a bipartisan 414-5 vote.
Notable provisions in the House-passed SECURE Act 2.0 include the following?

- Requiring automatic enrollment and escalation in newly created 401(k) and 403(b) plans.
- Increasing mandatory cash-out limit to $\$ 7,000$ from $\$ 5,000$ for de minimis accounts.
- Allowing employer matching contributions on student loan repayments.
- Increasing RMD age to age 73 in 2023, age 74 in 2030, and age 75 in 2033.
- Increasing catch-up contributions to $\$ 10,000$ for participants ages 62,63 , and 64 and requiring all catch-up contributions be made to Roth accounts.
- Permitting plan sponsors to allow employees to elect for matching contributions to be treated as Roth contributions.
- Permitting employee's self-certification for hardship withdrawals.
- Permitting employers to offer small financial incentives to encourage participation in 401(k) plans.

The bill still needs to pass through the Senate, where it is likely be further modified, and be signed by President Biden before becoming law.

```
Action Item: Proposed legislation may be modified or adjusted before a final bill is passed; however, plan sponsors may want to begin reviewing the proposed provisions now.
```


## Supreme Court Rules on Excessive Fee Case

On January $24^{\text {th }}$, the Supreme Court issued a unanimous ruling in the case of Hughes V. Northwestern University. ${ }^{-3}$ The case alleged that Northwestern breached their fiduciary duty by offering imprudentinvestments with higher fees than other materially identical investment products. The $7^{\text {th }}$ Circuit had dismissed the case ruling that no fiduciary breach had occurred because participants had the ability to choose from a broad and varied menu of investment options.

The Supreme Court disagreed and sent the case back to the $7^{\text {th }}$ Circuit to be reconsidered. The Supreme Court, which has rarely weighed in on the issue of excessive fees in retirement plans, stated that failing to remove an imprudent investment within a reasonable timeframe may constitute a breach of fiduciary duty. The opinion emphasized that fiduciaries have a duty to continually monitor all plan investments and that allegations such as this must be evaluated on a case-by-case basis.

> Action Item: Plans must monitor fees and investment options on an ongoing basis. Imprudent investments should be removed in a timely manner by following best practices. Click here for research on plan menu design and insights on determining the optimal number of investment choices.

## DOL Issues Compliance Assistance on Cryptocurrency

On March $10^{\text {th }}$, the DOL published compliance assistance for 401 (k) plan fiduciaries. In it, they alert fiduciaries to exercise "extreme care" when considering adding a cryptocurrency option to their plan's investment lineup. ${ }^{4}$
In a complementary blog post, the DOL's Ali Khawar warns that cryptocurrencies present serious risks to retirement savings such as the following:

- Valuation concerns.
- Obstacles to making informed decisions.
- Prices can change quickly and dramatically.
- Evolving regulatory landscape.

NWCM's philosophy is to exclude single investments such as cryptocurrency in a defined contribution plan menu. We encourage you to remain up to date on the DOL guidance on the topic.

Action Item: If you are interested in pursuing cryptocurrency in your defined contribution plan, please consult an ERISA attorney.

For additional information and updates please check out the Resources page on the NWCM website.
And be sure to check out the latest in our ongoing Plan Sponsor Best Practices webinar series.

You can also find the latest retirement industry news posted on our social media pages, which are linked below.

NWCM $\begin{aligned} & \text { 2 Cerasale, Christina, Diane Dygert, \& Sarah Magill. "SECURE 2.0: Here We Go Again". JDSUPRA, } 5 \text { April } 2022 . ~ \\ & 3\end{aligned}$

County of Fresno 457 DC Plan
Summary of Assets
As of 03/31/2022


County of Fresno 457 DC Plan

| Investment Summary |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | As of 3/31/2022 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Passively-Managed and Cash Funds Investment |  | Ticker | Equities |  |  |  |  |  | Fixed Income |  |  |  |  |  | $\begin{aligned} & \text { 을 } \\ & \frac{0}{y} \end{aligned}$ | Other |  |  |  | Exp | Qtr | YTD | 1 Yr | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr |
|  |  | US | Foreign |  |  | US |  |  |  | Foreign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | L | M | s | L | s | E | 1 | s | T | Y | H | U | c | R | c | A | U |  |  |  |  |  |  |  |  |  |
|  | BlackRock Equity Index Fund M |  | 02cff1 | 100 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0.02 | -4.59 | -4.59 | 11.60 | 32.12 | 17.55 | 15.50 | 15.20 | 14.25 |
|  | BlackRock Mid Capitalzation Equity Index Fund M |  | 03cff2 |  | 100 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0.03 | -4.98 | -4.98 | 4.37 | 38.40 | 14.11 | 11.12 | 11.11 | 12.23 |
|  | BlackRock Russell 2000 Index Fund M | 03cff3 |  |  | 100 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 0.03 | $-7.58$ | -7.58 | -5.88 | 35.49 | 11.76 | 9.28 | 9.82 | 11.19 |
|  | Vanguard Developed Markets Index Admiral | VTMGX |  |  |  | 100 |  |  |  |  |  |  |  |  |  |  |  |  |  | 0.07 | -6.04 | -6.04 | 0.72 | 23.30 | 8.55 | 5.07 | 7.16 | 6.68 |
|  | BlackRock US Debt Index Fund W | 04cff4 |  |  |  |  |  |  | 100 |  |  |  |  |  |  |  |  |  |  | 0.04 | -5.82 | -5.82 | -4.07 | -1.67 | 2.09 | 2.70 | 2.41 | 2.41 |
|  | Vanguard Total Intl Bd Idx Admiral | VTABX |  |  |  |  |  |  |  |  |  |  | 100 |  |  |  |  |  |  | 0.11 | -5.02 | -5.02 | -4.93 | -1.54 | 0.53 | 1.67 | 2.01 |  |
|  | Fresno County Stable Value | fressv |  |  |  |  |  |  |  |  |  |  |  |  | 100 |  |  |  |  | 0.34 | 0.47 | 0.47 | 1.98 | 2.16 | 2.16 | 2.15 | 2.12 | 2.16 |
| Actively-Managed Funds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Style | Investment | Ticker | L | M | S | L | s | E | 1 | s | T | Y | H | U | c | R | C | A | U | Exp | Qtr | YTD | 1 Yr | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr |
| Income | Columbia Dividend Income Inst3 | CDDYX | 84 | 12 |  | 2 |  |  |  |  |  |  |  |  | 2 |  |  |  |  | 0.56 | -2.59 | -2.59 | 13.05 | 28.38 | 15.04 | 13.60 | 13.45 | 12.96 |
| Growth | Alger Spectra $Y$ | ASPYX | 65 | 22 | 6 | 4 |  | 2 |  |  |  |  |  |  | 1 |  |  |  |  | 1.09 | -15.55 | -15.55 | -4.05 | 25.27 | 16.17 | 14.91 | 16.25 |  |
| Growth | T. Rowe Price Mid-Cap Growth I | RPTIX | 22 | 59 | 11 | 3 |  |  |  |  |  |  |  |  | 4 |  |  |  | 1 | 0.61 | -11.23 | -11.23 | -0.78 | 28.63 | 12.93 | 12.07 | 13.67 | 13.76 |
| Utilities | Franklin Utilities R6 | FUFRX | 39 | 49 | 5 | 6 |  |  |  |  |  |  |  |  | 1 |  |  |  |  | 0.50 | 5.53 | 5.53 | 20.80 | 19.96 | 11.47 | 13.67 | 10.85 | 11.38 |
| Value | Columbia Small Cap Value II Inst3 | CRRYX | 1 | 11 | 79 |  | 1 |  |  |  |  |  |  |  | 4 | 2 |  |  | 2 | 0.83 | -2.67 | -2.67 | 8.60 | 49.69 | 15.31 | 10.32 | 9.73 | 11.31 |
| Growth | Alger Small Cap Focus $Y$ | AOFYX | 2 | 27 | 63 | 1 | 3 |  |  |  |  |  |  |  | 3 |  |  |  | 1 | 0.83 | -17.21 | -17.21 | -25.76 | 11.27 | 5.31 | 9.81 | 13.22 | 12.09 |
| Blend | T. Rowe Price Overseas Stock I | TROIX | 2 |  |  | 91 | 1 | 3 |  |  |  |  |  |  | 3 |  |  |  |  | 0.66 | -6.33 | -6.33 | -0.64 | 23.70 | 8.87 | 4.85 | 7.23 | 6.65 |
| Emerging Gr | Invesco Developing Markets R6 | ODVIX |  |  |  | 32 |  | 61 |  |  |  |  |  |  | 5 |  |  | 1 | 1 | 0.81 | -15.68 | -15.68 | -22.36 | 9.26 | 0.68 | -0.44 | 4.28 | 3.39 |
| Intermediate | Metropolitan West Total Return Bd Plan | MWTSX |  |  |  |  |  |  | 68 | 13 |  | 6 |  | 7 | 3 |  |  | 2 | 1 | 0.37 | -6.23 | -6.23 | -4.49 | -0.50 | 2.35 | 2.96 | 2.60 | 3.17 |
| Real Estate | Fidelity Advisor Real Estate Income I | FRIRX | 4 | 7 | 6 |  |  |  | 2 |  |  | 40 |  | 1 | 7 | 9 |  | 24 |  | 0.71 | -3.42 | -3.42 | 8.33 | 23.58 | 7.34 | 8.26 | 6.82 | 7.68 |


| US Large Cap | US Mid Cap | US Small Cap | Frgn Develpd Large Cap | Frgn Develpd Small Cap | Frgn Emergng Markets | US Intermed Duration | US Short Duration | US TIPS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US High Yield | Global Hedged | Global Unhedged | Liquid Assets | REIT | Commodities | Alternatives | Uncategorized |  |

Northwest Capital Management, Inc.

County of Fresno 457 DC Plan

## Investment Summary

As of $3 / 31 / 2022$

## Target-Date Funds

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Style | Investment | Ticker | L | M | s | L | s | E | 1 | s | T | Y | H | U | C | R | C | A | U | Exp | Qtr | YTD | 1 Yr | 2 Yr | 3 Yr | 4 Yr | 5 Yr | 10 Yr |
| Target Date | Great-West Lifetime 2015 Trust | GRWL15 | 17 | 8 | 4 | 10 |  | 3 | 20 | 8 | 13 | 5 | 5 |  | 4 | 3 |  |  |  | 0.39 | -4.53 | -4.53 | 2.43 | 13.70 | 7.93 | 6.94 | 7.10 | 6.56 |
| Target Date | Great-West Lifetime 2020 Trust | GRWL20 | 19 | 8 | 5 | 12 |  | 4 | 21 | 6 | 9 | 5 | 5 |  | 3 | 3 |  |  |  | 0.39 | -4.76 | -4.76 | 2.49 | 14.81 | 8.14 | 7.15 | 7.46 |  |
| Target Date | Great-West Lifetime 2025 Trust | GRWL25 | 22 | 9 | 6 | 14 |  | 5 | 19 | 5 | 6 | 5 | 4 |  | 2 | 3 |  |  |  | 0.38 | -5.02 | -5.02 | 2.59 | 16.62 | 9.01 | 7.84 | 8.23 | 7.86 |
| Target Date | Great-West Lifetime 2030 Trust | GRWL30 | 25 | 11 | 7 | 17 |  | 6 | 16 | 3 | 4 | 4 | 3 |  | 1 | 3 |  |  |  | 0.39 | -5.25 | -5.25 | 3.00 | 18.95 | 9.67 | 8.13 | 8.77 |  |
| Target Date | Great-West Lifetime 2035 Trust | GRWL35 | 29 | 12 | 8 | 21 |  | 7 | 11 | 1 | 2 | 2 | 2 |  | 1 | 4 |  |  |  | 0.38 | -5.53 | -5.53 | 3.45 | 21.84 | 10.79 | 9.16 | 9.88 | 9.20 |
| Target Date | Great-West Lifetime 2040 Trust | GRWL40 | 30 | 13 | 10 | 23 |  | 9 | 8 | 1 |  | 2 | 1 |  |  | 3 |  |  |  | 0.40 | -5.77 | -5.77 | 3.93 | 24.34 | 11.53 | 9.36 | 10.25 |  |
| Target Date | Great-West Lifetime 2045 Trust | GRWL45 | 31 | 13 | 10 | 24 |  | 10 | 6 |  |  | 1 | 1 |  |  | 4 |  |  |  | 0.39 | -5.93 | -5.93 | 4.07 | 25.68 | 11.92 | 9.89 | 10.76 | 10.03 |
| Target Date | Great-West Lifetime 2050 Trust | GRWL50 | 30 | 13 | 11 | 25 |  | 10 | 5 |  |  | 1 | 1 |  |  | 4 |  |  |  | 0.40 | -5.99 | -5.99 | 4.07 | 26.20 | 12.02 | 9.58 | 10.54 |  |
| Target Date | Great-West Lifetime 2055 Trust | GRWL55 | 29 | 13 | 11 | 25 |  | 11 | 5 |  |  | 1 | 1 |  |  | 4 |  |  |  | 0.40 | -6.05 | -6.05 | 3.86 | 26.19 | 11.87 | 9.73 | 10.69 | 9.89 |
| Target Date | Great-West Lifetime 2060 Trust | GRWL60 | 29 | 13 | 11 | 25 |  | 11 | 5 |  |  | 1 | 1 |  |  | 4 |  |  |  | 0.40 | -6.01 | -6.01 |  |  |  |  |  |  |


| US Large Cap | US Mid Cap | US Small Cap | Frgn Develpd Large Cap | Frgn Develpd Small Cap | Frgn Emergng Markets | US Intermed Duration | US Short Duration | US TIPS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US High Yield | Global Hedged | Global Unhedged | Liquid Assets | REIT | Commodities | Alternatives | Uncategorized |  |

Northwest Capital Management, Inc.

Fund Compliance Methodology


For peer group rankings, a rank of 1-50 indicates the manager performed favorably and ranked in the top half of its peer group for that metric. For example: when measuring risk, a rank of 1 would mean the manager had a very low standard deviation compared to its peer group, whereas when measuring return, a rank of 1 would mean the manager had a very high return compared to its peer group.

## County of Fresno 457 DC Plan

Summary of Fund Compliance

## Passively-Managed and Cash Funds

| Type | Assets $\%$ |  | Fund Name | Ticker |
| :---: | :---: | :--- | :--- | :--- |
| LC Index | $19.15 \%$ | BlackRock Equity Index Fund M | 02cff1 |  |
| MC Index | $3.53 \%$ | BlackRock Mid Capitalzation Equity Index Fund M | 03cff2 |  |
| SC Index | $1.29 \%$ | BlackRock Russell 2000 Index Fund M | 03cff3 |  |
| Int' Index | $1.39 \%$ | Vanguard Developed Markets Index Admiral | VTMGX |  |
| TB Index | $2.49 \%$ | BlackRock US Debt Index Fund W | 04cff4 |  |
| Int' Index | $0.54 \%$ | Vanguard Total Intl Bd Idx Admiral | VTABX |  |
| Stable Value | $20.24 \%$ | Fresno County Stable Value | fressv |  |

* This Investment has less than 3 years of performance data


## Actively-Managed Funds

| Status | Assets \% | Fund Name | Ticker | Return (40\%) | Risk Adjusted Return (20\% | Risk (30\%) | Expense (5\%) | Tenure (5\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Watch | 6.01\% | Columbia Dividend Income Inst3 | CDDYX |  | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ |
| Recommended for Watch | 16.99\% | Alger Spectra Y | ASPYX | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ |
| Pass | 2.42\% | T. Rowe Price Mid-Cap Growth I | RPTIX | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | ) |
| Pass | 1.17\% | Franklin Utilities R6 | FUFRX | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | , |
| Pass | 0.65\% | Columbia Small Cap Value II Inst3 | CRRYX | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ |  | ) |
| Recommended for Watch | 2.14\% | Alger Small Cap Focus $Y$ | AOFYX | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ |  |  |
| Pass | 3.64\% | T. Rowe Price Overseas Stock I | TROIX |  | $\bigcirc$ | $\bigcirc$ |  |  |
| Recommended for Watch | 0.81\% | Invesco Developing Markets R6 | ODVIX | $0$ | $\bigcirc$ | $\bigcirc$ |  | , |
| Pass | 2.11\% | Metropolitan West Total Return Bd Plan | mWTSX |  |  | $\bigcirc$ |  | , |
| Watch | 0.75\% | Fidelity Advisor Real Estate Income I | FRIRX | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ |

[^6]
## County of Fresno 457 DC Plan



* This Investment has less than 3 years of performance data


## Passively-Managed and Cash Funds

| Type of <br> Fund | Assets \% | Ticker | Fund Name | Return vs <br> Peer Group ( $40 \%$ ) |  |  | Risk Adjusted Return Sharpe (20\%) |  |  | Standard Deviation |  |  | Risk (30\%) Up Capture |  |  | Down Capture |  |  | Other (10\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Expense | Tenure |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 3 Y | 5Y | 10Y |  |  |  | 3 Y | 5Y | 10Y | $3 Y$ | 5 Y | 10Y | $3 Y$ | 5 Y | 10Y | 3 Y | 5 Y | 10Y | Peer Rank \% | Avg Yrs |
| LC Index | 19.15\% | 02cff1 | BlackRock Equity Index Fund M | 43 | 33 | 21 | 42 | 34 | 19 | 58 | 54 | 51 | 22 | 17 | 16 | 78 | 76 | 54 | 2 | 5 |
| MC Index | 3.53\% | 03cff2 | BlackRock Mid Capitalzation Equity Index Fund M | 35 | 37 | 22 | 49 | 48 | 30 | 70 | 69 | 64 | 16 | 14 | 9 | 76 | 79 | 72 | 1 | 5 |
| SC Index | 1.29\% | 03cff3 | BlackRock Russell 2000 Index Fund M | 58 | 41 | 36 | 61 | 47 | 43 | 64 | 61 | 70 | 40 | 28 | 15 | 68 | 59 | 75 | 2 | 5 |
| Int'I Index | 1.39\% | VTMGX | Vanguard Developed Markets Index Admiral | 29 | 24 | 18 | 34 | 27 | 21 | 67 | 56 | 70 | 30 | 29 | 18 | 59 | 53 | 53 | 4 | 7 |
| TB Index | 2.49\% | 04cff4 | BlackRock US Debt Index Fund W | 6 | 2 | 1 | 13 | 9 | 3 | 86 | 86 | 81 | 11 | 8 | 8 | 67 | 58 | 53 | 3 | 5 |
| Int'I Index | 0.54\% | VTABX | Vanguard Total Intl Bd Idx Admiral | 61 | 33 |  | 53 | 15 |  | 12 | 12 |  | 78 | 64 |  | 34 | 32 |  | 2 | 9 |
| table Valu | 20.24\% | fressv | Fresno County Stable Value | 1 | 1 | 1 | 1 | 1 | 1 | 6 | 5 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 44 | 6 |

## Actively-Managed Funds

| Overall <br> Fund <br> Score | Assets \% | Ticker | Fund Name |
| :---: | :---: | :---: | :---: |
| 8 | 6.01\% | CDDYX | Columbia Dividend Income Inst3 |
| 2 | 16.99\% | ASPYX | Alger Spectra $Y$ |
| 5 | 2.42\% | RPTIX | T. Rowe Price Mid-Cap Growth I |
| 7 | 1.17\% | FUFRX | Franklin Utilities R6 |
| 7 | 0.65\% | CRRYX | Columbia Small Cap Value II Inst3 |
| 4 | 2.14\% | AOFYX | Alger Small Cap Focus $Y$ |
| 7 | 3.64\% | TROIX | T. Rowe Price Overseas Stock I |
| 4 | 0.81\% | ODVIX | Invesco Developing Markets R6 |
| 8 | 2.11\% | mWTSX | Metropolitan West Total Return Bd Plan |
| 4 | 0.75\% | FRIRX | Fidelity Advisor Real Estate Income I |


| Return vs Peer Group (40\%) |  |  | Risk Adjusted Return Sharpe (20\%) |  |  | Standard Deviation |  |  | Risk (30\%) Up Capture |  |  | Down Capture |  |  | Other (10\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Expense | Tenure |  |  |  |  |  |  |  |  |  |
| $3 Y$ | 5 Y | 10Y |  |  |  | 3 Y | 5 Y | 10Y | 3 Y | 5 Y | 10Y | 3 Y | 5Y | 10Y | $3 Y$ | 5 Y | 10Y | Peer Rank \% | Avg Yrs |
| 21 | 6 | 6 | 4 | 1 | 1 | 7 | 10 | 9 | 75 | 69 | 76 | 10 | 9 | 9 | 15 | 11 |
| 78 | 74 |  | 83 | 81 |  | 81 | 79 |  | 70 | 59 |  | 74 | 84 |  | 64 | 7 |
| 78 | 66 | 25 | 63 | 44 | 7 | 17 | 6 | 8 | 83 | 87 | 60 | 41 | 23 | 12 | 8 | 30 |
| 30 | 38 | 21 | 33 | 44 | 24 | 67 | 80 | 59 | 20 | 10 | 8 | 52 | 65 | 67 | 15 | 18 |
| 19 | 21 | 19 | 17 | 22 | 19 | 55 | 57 | 55 | 40 | 35 | 35 | 36 | 41 | 33 | 13 | 20 |
| 97 | 49 | 53 | 97 | 62 | 67 | 65 | 85 | 75 | 90 | 47 | 60 | 79 | 54 | 37 |  | 7 |
| 24 | 22 | 19 | 32 | 31 | 20 | 76 | 74 | 58 | 15 | 18 | 24 | 75 | 70 | 42 | 21 | 15 |
| 89 | 67 | 45 | 89 | 66 | 44 | 31 | 28 | 28 | 81 | 71 | 69 | 71 | 44 | 28 | 13 | 15 |
| 30 | 28 | 13 | 17 | 15 | 5 | 26 | 28 | 24 | 64 | 52 | 38 | 21 | 27 | 18 | 13 | 23 |
| 87 | 86 | 85 | 84 | 74 | 12 | 13 | 7 | 4 | 91 | 93 | 96 | 9 | 4 | 2 | 17 | 3 |

## County of Fresno 457 DC Plan

Fund Policy Compliance
As of $3 / 31 / 2022$

## Target-Date Funds




All Funds remain in compliance with Investment Policy and no action need be taken other than indicated in the Fund Compliance Commentary section of this report.

## But Petty

This report, along with more detailed performance data on Plan Investment Options, was reviewed by the Plan's Trustee and/or Investment Committee.

## BlackRock Equity Index Fund M (02cff1)

| Fund Type: LC Index |  |  |  | US Large Cap |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| The fund seeks to replicate the performance of U.S. Large Cap Stocks |  |  |  |  |  |
| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |
| 02cff1 | -4.59\% | 11.60\% | 17.55\% | 15.20\% | 14.25\% |
| S\&P 500 TR USD | -4.60\% | 15.67\% | 18.94\% | 16.00\% | 14.64\% |
| Out/(Under) Performing | 0.01\% | -4.06\% | -1.39\% | -0.79\% | -0.39\% |
| Peer Group Ranking | 29 | 63 | 43 | 33 | 21 |

## BlackRock Mid Capitalzation Equity Index Fund M (03cff2)

| Fund Type: MC Index |  |  |  | US Mid Cap |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| The fund seeks to replicate the performance of U.S. Mid Cap Stocks |  |  |  |  |  |
| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |
| 03cff2 | -4.98\% | 4.37\% | 14.11\% | 11.11\% | 12.23\% |
| S\&P MidCap 400 TR | -4.88\% | 4.59\% | 14.13\% | 11.10\% | 12.20\% |
| Out/(Under) Performing | -0.09\% | -0.22\% | -0.02\% | 0.01\% | 0.03\% |
| Peer Group Ranking | 44 | 65 | 35 | 37 | 22 |


| BlackRock Russell 2000 Index Fund M (03cff3) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Type: SC Index |  |  |  | US Small Cap |  |
| The fund seeks to replicate the performance of U.S. Small Cap Stocks |  |  |  |  |  |
| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |
| 03cff3 | -7.58\% | -5.88\% | 11.76\% | 9.82\% | 11.19\% |
| Russell 2000 TR USD | -7.53\% | -5.80\% | 11.74\% | 9.74\% | 11.04\% |
| Out/(Under) Performing | -0.04\% | -0.09\% | 0.02\% | 0.09\% | 0.15\% |
| Peer Group Ranking | 72 | 91 | 58 | 41 | 36 |

## Vanguard Developed Markets Index Admiral (VTMGX)

Fund Type: Int'I Index Frgn Develpd Large Cap
The investment seeks to track the performance of the FTSE Developed All Cap ex US Index.
The fund employs an indexing investment approach designed to track the performance of the FTSE Developed All Cap ex US Index, a market-capitalization-weighted index that is made up of approximately 3865 common stocks of large-, mid-, and small-cap companies located in Canada and the major markets of Europe and the Pacific region. The adviser attempts to replicate the target index by investing all, or substantially all, of its assets in the stocks that make up the index, holding each stock in approximately the same proportion as its weighting in the index.

| Trailing Returns | $\mathbf{1}$ Qtr | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{~ Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| VTMGX | $-6.04 \%$ | $0.72 \%$ | $8.55 \%$ | $7.16 \%$ | $6.68 \%$ |
| FTSE Dvip ex US All Cap(US RIC)NR USD | $-5.27 \%$ | $1.59 \%$ | $8.89 \%$ | $7.36 \%$ | $6.57 \%$ |
| Out/(Under) Performing | $\mathbf{- 0 . 7 7 \%}$ | $\mathbf{- 0 . 8 7 \%}$ | $\mathbf{- 0 . 3 4 \%}$ | $\mathbf{- 0 . 2 1 \%}$ | $\mathbf{0 . 1 1 \%}$ |
| Peer Group Ranking | $\mathbf{2 8}$ | 21 | 29 | 24 | $\mathbf{1 8}$ |

## BlackRock US Debt Index Fund W (04cff4)

Fund Type: TB Index
US Intermed Duration
The fund seeks to replicate the performance of the U.S. Bond Market

| Trailing Returns | $\mathbf{1} \mathbf{Q t r}$ | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 04cff4 | $-5.82 \%$ | $-4.07 \%$ | $2.09 \%$ | $2.41 \%$ | $2.41 \%$ |
| Bloomberg US Govt Interm TR USD | $-4.19 \%$ | $-4.16 \%$ | $1.04 \%$ | $1.34 \%$ | $1.28 \%$ |
| Out/(Under) Performing | $\mathbf{- 1 . 6 2 \%}$ | $\mathbf{0 . 0 9 \%}$ | $\mathbf{1 . 0 6 \%}$ | $\mathbf{1 . 0 7 \%}$ | $\mathbf{1 . 1 3 \%}$ |
| Peer Group Ranking | 96 | 26 | 6 | 2 | 1 |

## Vanguard Total Intl Bd Idx Admiral (VTABX)

Fund Type: Int'I Index
Global Hedged
The investment seeks to track the performance of a benchmark index that measures the investment return of non-U.S. dollar-denominated investment-grade bonds.
The fund employs an indexing investment approach designed to track the performance of the Bloomberg Global Aggregate ex-USD Float Adjusted RIC Capped Index (USD Hedged). This index provides a broad-based measure of the global, investment-grade, fixed-rate debt markets. It is non-diversified.

| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |
| :---: | :---: | :---: | :---: | :---: | :---: |
| VTABX | -5.02\% | -4.93\% | 0.53\% | 2.01\% |  |
| Bloomberg Gbl Agg xUSD FI Aj RIC TR HUSD | -5.05\% | -4.93\% | 0.67\% | 2.17\% |  |
| Out/(Under) Performing | 0.03\% | 0.00\% | -0.15\% | -0.16\% |  |
| Peer Group Ranking | 34 | 46 | 61 | 33 |  |
| Fresno County Stable Value (fressv) |  |  |  |  |  |
| Fund Type: Stable Value |  |  |  | Liquid Assets |  |
| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |
| fressv | 0.47\% | 1.98\% | 2.16\% | 2.12\% | 2.16\% |
| ICE BofA 0-3 M US Trsy Bill TR USD | 0.03\% | 0.05\% | 0.74\% | 1.07\% | 0.59\% |
| Out/(Under) Performing | 0.44\% | 1.93\% | 1.42\% | 1.05\% | 1.58\% |
| Peer Group Ranking | 1 | 1 | 1 | 1 | 1 |

## Columbia Dividend Income Inst3 (CDDYX)

Fund Score: 8 (Status: Watch)
US Large Cap
The investment seeks total return, consisting of current income and capital appreciation.
The fund invests at least $80 \%$ of its net assets (including the amount of any borrowings for investment purposes) in a diversified portfolio of income-producing (dividend-paying) equity securities, which will consist primarily of common stocks but also may include preferred stocks and convertible securities. It invests principally in securities of companies believed to be undervalued but also may invest in securities of companies believed to have the potential for long-term growth. The fund may invest in companies that have market capitalizations of any size.

| Trailing Returns | $\mathbf{1}$ Qtr | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{~ Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| CDDYX | $-2.59 \%$ | $13.05 \%$ | $15.04 \%$ | $13.45 \%$ | $12.96 \%$ |
| S\&P 500 Value TR USD | $-0.16 \%$ | $12.56 \%$ | $14.12 \%$ | $11.13 \%$ | $11.89 \%$ |
| Out/(Under) Performing | $\mathbf{- 2 . 4 3} \%$ | $\mathbf{0 . 5 0} \%$ | $\mathbf{0 . 9 2 \%}$ | $\mathbf{2 . 3 2 \%}$ | $\mathbf{1 . 0 6 \%}$ |
| Peer Group Ranking | $\mathbf{8 3}$ | 49 | 21 | 6 | 6 |

Columbia Dividend Income returned -2.6\% in Q1 2022, compared to -0.2\% for its benchmark (the S\&P 500 Value). For the trailing year, the fund returned $13.1 \%$, compared to $12.6 \%$ for its benchmark. Stock selection within financials was the largest detractor this quarter, notably a lack of exposure to Berkshire Hathaway, which is not held by the fund as it does not pay a dividend. JPMorgan Chase was a leading detractor this quarter, following disappointing guidance released in January. However, management maintained their position in JPMorgan Chase due to the company's commitment to digital and mobile investments, which they believe will support further expansion of the franchise. The primary contributor to performance this quarter was an overweight to energy, which continues to benefit from the rise in oil and gas prices. Positions in Chevron and Exxon Mobil, among others, were additive to performance. Looking forward, management expects heightened macroeconomic and geopolitical uncertainty. In response, they believe portfolio diversification is critical. Management remains focused on identifying consistent businesses that are able to handle rising inflation and interest rates. The fund was placed on watch beginning in Q1 2021 due to the departure of Peter Santoro, one of the fund's three portfolio managers. The fund continues to be managed by the remaining portfolio managers Scott Davis and Michael Barclay. The fund currently scores an 8 under our scoring methodology and its risk-adjusted returns rank in the top decile of its peers over the trailing 3yr, 5yr and 10yr periods.

## Alger Spectra Y (ASPYX)

Fund Score: 2 (Status: Recommended for Watch) US Large Cap
The investment seeks long-term capital appreciation.
The fund invests primarily in the equity securities of companies of any size that the manager believes demonstrate promising growth potential. Equity securities include common or preferred stocks that are listed on U.S. or foreign exchanges. It may invest a significant portion of its assets in securities of companies conducting business within a single sector, including the information technology, consumer discretionary, healthcare, and communication services sectors.

| Trailing Returns | $\mathbf{1 Q t r}$ | $\mathbf{1 ~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5 ~ Y r}$ | $\mathbf{1 0 ~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ASPYX | $-15.55 \%$ | $-4.05 \%$ | $16.17 \%$ | $16.25 \%$ |  |
| S\&P 500 Growth TR USD | $-8.59 \%$ | $18.16 \%$ | $22.47 \%$ | $19.92 \%$ | $16.80 \%$ |
| Out/(Under) Performing | $-6.95 \%$ | $\mathbf{- 2 2 . 2 1 \%}$ | $\mathbf{- 6 . 3 0 \%}$ | $\mathbf{- 3 . 6 7 \%}$ |  |
| Peer Group Ranking | 91 | 87 | 78 | 74 |  |

Alger Spectra returned $-15.6 \%$ for the trailing quarter ending $3 / 31 / 22$ compared to $-8.6 \%$ for its benchmark (the S\&P 500 Growth Index). For the trailing year, the fund returned $-4.1 \%$ compared to $18.2 \%$ for the benchmark. Information Technology, the largest portfolio sector weight, was one of the most significant detractors from performance. More specifically Shopify, Inc., a cloud-based software platform for small and medium-sized businesses, performed poorly after the company announced plans to reinvest profits into research and development, hiring personnel, and introducing marketing programs, an investment greater than expected by shareholders. Healthcare, the fund's largest sector overweight, was another leading detractor, specifically the specialty lab testing stock Natera. For our part, we are concerned with performance and are considering a potential fund replacement with a large cap growth manager offering a more attractive risk and return profile. The fund scores a 2 under our scoring methodology, with risk adjusted returns ranking below median over the 3yr, 5yr, and 10yr trailing time periods.

## T. Rowe Price Mid-Cap Growth I (RPTIX)

Fund Score: 5 (Status: Pass)
US Mid Cap
The investment seeks long-term capital appreciation.
The fund normally invests at least $80 \%$ of its net assets (including any borrowings for investment purposes) in a diversified portfolio of common stocks of mid-cap companies whose earnings T. Rowe Price expects to grow at a faster rate than the average company. The advisor defines mid-cap companies as those whose market capitalization falls within the range of either the S\&P MidCap 400 Index or the Russell Midcap Growth Index. While most assets will typically be invested in U.S. common stocks, the fund may invest in foreign stocks in keeping with the fund's objectives.

| Trailing Returns | $\mathbf{1}$ Qtr | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{~ Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| RPTIX | $-11.23 \%$ | $-0.78 \%$ | $12.93 \%$ | $13.67 \%$ | $13.76 \%$ |
| S\&P MidCap 400 Growth TR USD | $-9.03 \%$ | $-0.36 \%$ | $13.42 \%$ | $11.40 \%$ | $11.98 \%$ |
| Out/(Under) Performing | $\mathbf{- 2 . 2 0 \%}$ | $\mathbf{- 0 . 4 2 \%}$ | $\mathbf{- 0 . 4 8 \%}$ | $\mathbf{2 . 2 7 \%}$ | $\mathbf{1 . 7 8 \%}$ |
| Peer Group Ranking | 29 | 28 | 78 | 66 | 25 |

T. Rowe Price Mid-Cap Growth I returned -11.2\% in Q1 2022 compared to the $-9.0 \%$ loss for its benchmark (S\&P MidCap 400 Growth). For the trailing four quarter period, the fund returned $-0.8 \%$ compared to $-0.4 \%$ for the benchmark. Major headwinds to comparative performance this quarter were the fund's allocation strategy in the basic materials, energy, and consumer discretionary sectors (being underweight the first two and overweight the last). Management also suffered from technology security picks when comparing returns to the benchmark. By individual stocks in the portfolio, investments in Rivian Automotive Inc, Burlington Stores, and Marvell Technology ate into performance the most. Rivian Automotive was hurt by the departure of its COO , as well as significant supply chain disruption and increasing competition. Burlington Stores, on the other hand, was affected by recent execution missteps and shipping delays. Management maintains a favorable long-term view of both companies. Looking ahead, the team, led by Brian Berghuis, believes that while there are signs that a correction in the most expensive, growth-at-any-price stocks has begun, it is likely still in the early innings. Their focus remains on owning quality companies with durable growth prospects and prudent balance sheets, combatting a market which they see as similar to the stages of the tech bubble. The fund's score remains a 5 under our methodology. Its risk-adjusted returns rank in the top decile relative to its peers for the trailing 10 yr period.

## Franklin Utilities R6 (FUFRX)

Fund Score: 7 (Status: Pass)
US Large Cap
The investment seeks capital appreciation and current income.
The fund normally invests at least $80 \%$ of its net assets in the securities of public utilities companies. These are companies that provide electricity, natural gas, water, and communications services to the public and companies that provide services to public utilities companies. It concentrates (invests more than $25 \%$ of its total assets) in companies operating in the utilities industry. The fund invests primarily in equity securities, which consist mainly of common stocks.

| Trailing Returns | $\mathbf{1}$ Qtr | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3 ~ Y r}$ | $\mathbf{5} \mathbf{~ Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FUFRX | $5.53 \%$ | $20.80 \%$ | $11.47 \%$ | $10.85 \%$ | $11.38 \%$ |
| MSCI World/Utilities NR USD | $1.32 \%$ | $10.78 \%$ | $9.10 \%$ | $9.22 \%$ | $7.86 \%$ |
| Out/(Under) Performing | $\mathbf{4 . 2 1 \%}$ | $\mathbf{1 0 . 0 2 \%}$ | $\mathbf{2 . 3 7 \%}$ | $\mathbf{1 . 6 3 \%}$ | $\mathbf{3 . 5 2 \%}$ |
| Peer Group Ranking | 23 | 16 | 30 | 38 | 21 |

## Columbia Small Cap Value II Inst3 (CRRYX)

Fund Score: 7 (Status: Pass)
US Small Cap
The investment seeks long-term capital appreciation.
Under normal circumstances, the fund invests at least $80 \%$ of its net assets (including the amount of any borrowings for investment purposes) in equity securities of companies that have market capitalizations in the range of the companies in the Russell 2000 Value Index at the time of purchase that the fund's investment manager believes are undervalued and have the potential for long-term growth. It may invest up to $20 \%$ of its total assets in foreign securities, including depositary receipts. The fund normally invests in common stocks and also may invest in real estate investment trusts.

| Trailing Returns | $\mathbf{1} \mathbf{Q t r}$ | $\mathbf{1 ~ Y r}$ | $\mathbf{3 ~ Y r}$ | $\mathbf{5 ~ Y r}$ | $\mathbf{1 0 ~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| CRRYX | $-2.67 \%$ | $8.60 \%$ | $15.31 \%$ | $9.73 \%$ | $\mathbf{1 1 . 3 1 \%}$ |
| Russell 2000 Value TR USD | $-2.40 \%$ | $3.32 \%$ | $12.73 \%$ | $8.57 \%$ | $10.54 \%$ |
| Out/(Under) Performing | $\mathbf{- 0 . 2 7 \%}$ | $\mathbf{5 . 2 8 \%}$ | $\mathbf{2 . 5 8 \%}$ | $\mathbf{1 . 1 6 \%}$ | $\mathbf{0 . 7 7 \%}$ |
| Peer Group Ranking | 50 | 26 | 19 | $\mathbf{2 1}$ | $\mathbf{1 9}$ |

## Alger Small Cap Focus Y (AOFYX)

Fund Score: 4 (Status: Recommended for Watch)
US Small Cap
The investment seeks long-term capital appreciation.
The fund normally invests at least $80 \%$ of its net assets, plus any borrowings for investment purposes, in equity securities of companies that, at the time of purchase of the securities, have total market capitalization between (1) the higher of (a) $\$ 5$ billion or (b) the company in either the Russell 2000 Growth Index or the MSCI USA Small Cap Index with the highest capitalization, and (2) the company in either index with the lowest capitalization, at any time during the most recent 12-month period as reported by either index. Both indexes are broad-based indexes of small capitalization stocks.

| Trailing Returns | $\mathbf{1}$ Qtr | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| AOFYX | $-17.21 \%$ | $-25.76 \%$ | $5.31 \%$ | $13.22 \%$ | $12.09 \%$ |
| Russell 2000 Growth TR USD | $-12.62 \%$ | $-14.32 \%$ | $9.89 \%$ | $10.33 \%$ | $11.22 \%$ |
| Out/(Under) Performing | $\mathbf{- 4 . 5 9 \%}$ | $\mathbf{- 1 1 . 4 4 \%}$ | $\mathbf{- 4 . 5 8 \%}$ | $\mathbf{2 . 8 9 \%}$ | $\mathbf{0 . 8 7 \%}$ |
| Peer Group Ranking | $\mathbf{8 6}$ | 97 | 97 | 49 | 53 |

## T. Rowe Price Overseas Stock I (TROIX)

Fund Score: 7 (Status: Pass)
Frgn Develpd Large Cap
The investment seeks long-term growth of capital through investments in the common stocks of non-U.S. companies.
The manager expects to invest significantly outside the U.S. and to diversify broadly among developed market and, to a lesser extent, emerging market countries throughout the world. It normally invests at least $80 \%$ of its net assets (including any borrowings for investment purposes) in non-U.S. stocks and at least $65 \%$ of its net assets in stocks of large-cap companies.

| Trailing Returns | $\mathbf{1}$ Qtr | $\mathbf{1} \mathbf{Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| TROIX | $-6.33 \%$ | $-0.64 \%$ | $8.87 \%$ | $7.23 \%$ | $6.65 \%$ |
| MSCI ACWI Ex USA NR USD | $-5.45 \%$ | $-1.48 \%$ | $7.51 \%$ | $6.76 \%$ | $5.55 \%$ |
| Out/(Under) Performing | $\mathbf{- 0 . 8 9 \%}$ | $\mathbf{0 . 8 4 \%}$ | $\mathbf{1 . 3 6 \%}$ | $\mathbf{0 . 4 6 \%}$ | $\mathbf{1 . 1 0 \%}$ |
| Peer Group Ranking | 35 | 40 | 24 | 22 | 19 |

T. Rowe Price Overseas Stock I returned -6.3\% in Q1 2022, compared to -5.5\% for its benchmark (the MSCI ACWI Ex USA Index). For the trailing year, the fund returned $-0.6 \%$, while its benchmark returned $-1.5 \%$. On a regional basis, developed Europe detracted from relative performance largely due to stock selection. Negative selection in the UK was also a detractor, as several large holdings posted disappointing returns. An underweight to China contributed to relative returns. On a sector basis, poor stock selection in financials hurt relative returns. The financials sector represents the fund's largest allocation in absolute terms. This quarter, management added to several of its holdings in the financials sector, electing to start a new position in Canadian insurer Manulife Financial, while eliminating their position in UK insurer Aviva. Positive selection in health care contributed to relative results. Notable contributors included AstraZeneca PLC ADR, Bayer AG, and Ipsen SA. Management's allocation approach remains driven by individual stock selection decisions. Looking forward, management is pessimistic on the Fed's ability to rein in inflation without causing a major growth slowdown. Management believes there is a high likelihood that we will see higher energy volatility and worsening supply chain problems. Although there is a trend towards re-shoring and de-globalization, management believes this will prove difficult due to labor shortages in the U.S. and Europe and supply chain constraints. The fund currently scores a 7 under our methodology. The fund's returns rank in the top quartile of its peers over the trailing 3yr, 5yr, and 10yr periods.

## Invesco Developing Markets R6 (ODVIX)

Fund Score: 4 (Status: Recommended for Watch)
Frgn Emergng Markets
The investment seeks capital appreciation.
The fund mainly invests in common stocks of issuers in developing and emerging markets throughout the world and at times it may invest up to $100 \%$ of its total assets in foreign securities. Under normal market conditions, it will invest at least $80 \%$ of its net assets, plus borrowings for investment purposes, in equity securities of issuers whose principal activities are in a developing market, i.e. are in a developing market or are economically tied to a developing market country, and in derivatives and other instruments that have economic characteristics similar to such securities.

| Trailing Returns | $\mathbf{1}$ Qtr | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{Y r}$ | $\mathbf{5} \mathbf{~ Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ODVIX | $-15.68 \%$ | $-22.36 \%$ | $0.68 \%$ | $4.28 \%$ | $3.39 \%$ |
| MSCI EM NR USD | $-6.97 \%$ | $-11.36 \%$ | $4.95 \%$ | $5.98 \%$ | $3.36 \%$ |
| Out/(Under) Performing | $\mathbf{- 8 . 7 1 \%}$ | $\mathbf{- 1 1 . 0 0 \%}$ | $\mathbf{- 4 . 2 6 \%}$ | $\mathbf{- 1 . 7 0 \%}$ | $\mathbf{0 . 0 3 \%}$ |
| Peer Group Ranking | 87 | 88 | 89 | 67 | 45 |

Invesco Developing Markets returned -15.7\% in Q1 2022 compared to -7.0\% for its benchmark (the MSCI Emerging Markets Index). For the last 12 months, the fund returned $-22.4 \%$ compared to $-11.4 \%$ for the benchmark. Russia's invasion of Ukraine earlier this year greatly impacted the fund's performance when compared to its relative benchmark, as the fund is overweight the Moscow-headed country. Investments in China, even though the fund is underweight the region, also detracted from overall performance. By sector, energy was the largest negative, followed by financials and communication services. Leading individual detractors were Novatek and Yandex, both based out of Russia, and Tencent Holdings, arguably the most influential internet firm in China. Management remains convicted in Novatek in particular, believing the firm has considerable growth options in its portfolio of liquified natural gas projects. They attribute the company's underperformance to Russian equities being devastated by global sanctions imposed on the country following its invasion of Ukraine. Management, headed by Justin Leverenz since 2007, holds that during this period of crisis and uncertainty, the team remains focused on understanding the macroeconomic pressures that are idiosyncratic to emerging markets. Leverenz uses a moderate growth approach and tries to envision how companies might change in the future to take advantage of different conditions or unforeseen opportunities. The fund score fell to a 4 under NWCM's methodology and was placed on Watch. Its risk-adjusted returns rank in the top half relative to peers for the trailing 10yr period.

## Metropolitan West Total Return Bd Plan (MWTSX)

Fund Score: 8 (Status: Pass)
US Intermed Duration
The investment seeks to maximize long-term total return.
The fund pursues its objective by investing, under normal circumstances, at least $80 \%$ of its net assets in investment grade fixed income securities or unrated securities determined by the Adviser to be of comparable quality. Up to $20 \%$ of the fund's net assets may be invested in securities rated below investment grade or unrated securities determined by the Adviser to be of comparable quality. The fund also invests at least $80 \%$ of its net assets plus borrowings for investment purposes in fixed income securities it regards as bonds.

| Trailing Returns | $\mathbf{1} \mathbf{Q t r}$ | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{~ Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| MWTSX | $-6.23 \%$ | $-4.49 \%$ | $2.35 \%$ | $2.60 \%$ | $3.17 \%$ |
| Bloomberg US Agg Bond TR USD | $-5.93 \%$ | $-4.15 \%$ | $1.70 \%$ | $2.15 \%$ | $2.24 \%$ |
| Out/(Under) Performing | $\mathbf{- 0 . 3 0 \%}$ | $\mathbf{- 0 . 3 4 \%}$ | $\mathbf{0 . 6 5 \%}$ | $\mathbf{0 . 4 5 \%}$ | $\mathbf{0 . 9 2 \%}$ |
| Peer Group Ranking | 70 | 63 | 30 | 28 | 13 |

Metropolitan West Total Return Bond returned $-6.2 \%$ for the trailing quarter ending $3 / 31 / 22$ compared to $-5.9 \%$ for its benchmark (the BBgBarc US Agg Bond Index). For the trailing year, the fund returned $-4.5 \%$ compared to $-4.2 \%$ for the benchmark. The fund's relatively short duration was a tailwind for performance. Underweight positioning to corporate credit contributed to outperformance as risk premiums increased slightly during the quarter. Purchases focused on longer term bonds from high quality issuers within a variety of sectors, which was a minor headwind to performance as positions were added while yield spreads widened. Overweights to residential MBS, CMBS, and ABS also detracted modestly from relative performance. Looking forward, management sees an increased potential for recession in the next 12-18 months and will remain mindful to adding duration given the potential for interest rate movements. For our part, we will continue to monitor the fund's performance. The fund scores a 8 under our scoring methodology and risk adjusted returns rank in the top quartile over the $3 y r$, $5 y r$, and 10 yr trailing time periods.

## Fidelity Advisor Real Estate Income I (FRIRX)

Fund Score: 4 (Status: Watch)
The investment seeks higher than average income; and capital growth is the secondary objective.
The fund normally invests primarily in preferred and common stocks of REITs; debt securities of real estate entities; and commercial and other mortgage-backed securities, with an emphasis on lower-quality debt securities (those of less than investment-grade quality, also referred to as high yield debt securities or junk bonds). It invests at least $80 \%$ of assets in securities of companies principally engaged in the real estate industry and other real estate related investments. The fund invests in domestic and foreign issuers.

| Trailing Returns | $\mathbf{1} \mathbf{Q t r}$ | $\mathbf{1} \mathbf{~ Y r}$ | $\mathbf{3} \mathbf{~ Y r}$ | $\mathbf{5} \mathbf{Y r}$ | $\mathbf{1 0} \mathbf{~ Y r}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FRIRX | $-3.42 \%$ | $8.33 \%$ | $7.34 \%$ | $6.82 \%$ | $7.68 \%$ |
| FTSE Nareit Equity REITs TR USD | $-3.86 \%$ | $26.49 \%$ | $11.13 \%$ | $9.53 \%$ | $9.76 \%$ |
| Out/(Under) Performing | $\mathbf{0 . 4 4 \%}$ | $\mathbf{- 1 8 . 1 6 \%}$ | $\mathbf{- 3 . 7 8 \%}$ | $\mathbf{- 2 . 7 2 \%}$ | $\mathbf{- 2 . 0 8 \%}$ |
| Peer Group Ranking | 22 | 92 | 87 | 86 | $\mathbf{8 5}$ |

Fidelity Real Estate Income returned $-3.4 \%$ for the trailing quarter ending 3/31/22 compared to $-3.9 \%$ for its benchmark (the FTSE Nareit Equity REITs Index). For the trailing year, the fund returned $8.3 \%$ compared to $26.5 \%$ for the benchmark.
The biggest contributor to fund performance was the portfolio's low duration bonds, a tailwind from the holdings' sensitivity to interest rates. Security selection within the portfolio's equity holdings was a detractor to fund performance. Fund performance overall was boosted by the fund's cash allocation, historically between $5-10 \%$, being at $8 \%$ for the quarter. From our perspective, we are pleased with performance considering the portfolio represents a mix of equities and bonds, offering risk protection, with the expectation that it would perform differently than the $100 \%$ equity benchmark. The fund scores a 4 under our scoring methodology, with standard deviation risk ranking in the top decile over the trailing 3yr, 5yr, and 10yr time periods.


| Fund Comments |  |  |  |  |  |  |  |  |  | As of 3/31/2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Great-West Lifetime 2045 Trust (GRWL45) |  |  |  |  |  | Great-West Lifetime 2060 Trust (GRWL60) |  |  |  |  |  |
| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |
| GRWL45 | -5.93\% | 4.07\% | 11.92\% | 10.76\% | 10.03\% | GRWL60 | -6.01\% |  |  |  |  |
| DJ Target 2045 TR USD | -5.01\% | 3.58\% | 11.09\% | 9.92\% | 9.55\% | DJ Target 2060 TR USD | -4.92\% | 4.68\% | 12.22\% | 10.66\% | 9.97\% |
| Out/(Under) Performing | -0.93\% | 0.48\% | 0.82\% | 0.84\% | 0.48\% | Out/(Under) Performing | -1.09\% |  |  |  |  |
| Peer Group Ranking | 32 | 54 | 61 | 34 | 28 | Peer Group Ranking | 34 |  |  |  |  |
| Great-West Lifetime 2050 Trust (GRWL50) |  |  |  |  |  |  |  |  |  |  |  |
| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |  |  |  |  |  |  |
| GRWL50 | -5.99\% | 4.07\% | 12.02\% | 10.54\% |  |  |  |  |  |  |  |
| DJ Target 2050 TR USD | -4.95\% | 4.36\% | 11.91\% | 10.47\% | 9.87\% |  |  |  |  |  |  |
| Out/(Under) Performing | -1.04\% | -0.29\% | 0.12\% | 0.07\% |  |  |  |  |  |  |  |
| Peer Group Ranking | 35 | 53 | 61 | 47 |  |  |  |  |  |  |  |
| Great-West Lifetime 2055 Trust (GRWL55) |  |  |  |  |  |  |  |  |  |  |  |
| Trailing Returns | 1 Qtr | 1 Yr | 3 Yr | 5 Yr | 10 Yr |  |  |  |  |  |  |
| GRWL55 | -6.05\% | 3.86\% | 11.87\% | 10.69\% | 9.89\% |  |  |  |  |  |  |
| DJ Target 2055 TR USD | -4.92\% | 4.66\% | 12.21\% | 10.66\% | 9.97\% |  |  |  |  |  |  |
| Out/(Under) Performing | -1.13\% | -0.80\% | -0.35\% | 0.03\% | -0.07\% |  |  |  |  |  |  |
| Peer Group Ranking | 36 | 55 | 72 | 44 | 47 |  |  |  |  |  |  |

## Passively-Managed and Cash Funds

| Investment |  | Expense Ratio | Peer Rank | Range of Peer Group Expense Ratios |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ticker |  |  | 0\% | 0.5\% | 1\% | 1.5\% | 2\% | 2.5\% | 3\% |
| 64,423,136 BlackRock Equity Index Fund M | 02cff1 | 0.02\% | 2 | - |  |  |  |  |  |  |
| 11,884,282 BlackRock Mid Capitalzation Equity Index Fund M | 03cff2 | 0.03\% | 1 | $\triangle$ |  |  |  |  |  |  |
| 4,356,093 BlackRock Russell 2000 Index Fund M | 03cff3 | 0.03\% | 2 | $\triangle$ |  |  |  |  |  |  |
| 4,688,516 Vanguard Developed Markets Index Admiral | VtMGX | 0.07\% | 4 | - |  |  |  |  |  |  |
| 8,366,943 BlackRock US Debt Index Fund W | 04cff4 | 0.04\% | 3 | $\triangle$ |  |  |  |  |  |  |
| 1,821,196 Vanguard Total Intl Bd Idx Admiral | VtABX | 0.11\% | 2 | $\wedge$ |  |  |  |  |  |  |
| 68,098,147 Fresno County Stable Value | fressv | 0.34\% | 44 |  | $\Delta$ |  |  |  |  |  |
| Actively-Managed Funds |  |  |  |  |  |  |  |  |  |  |
| 20,232,765 Columbia Dividend Income Inst3 | CDDYX | 0.56\% | 15 |  |  |  |  |  |  |  |
| 57,149,955 Alger Spectra Y | ASPYX | 1.09\% | 64 |  |  |  |  |  |  |  |
| 8,154,709 T. Rowe Price Mid-Cap Growth I | RPTIX | 0.61\% | 8 |  |  |  |  |  |  |  |
| 3,935,559 Franklin Utilities R6 | FUFRX | 0.50\% | 15 |  | 4 |  |  |  |  |  |
| 2,179,138 Columbia Small Cap Value II Inst3 | CRRYX | 0.83\% | 13 |  |  | $\triangle$ |  |  |  |  |
| 7,206,504 Alger Small Cap Focus Y | AOFYX | 0.83\% | 1 |  |  | $\triangle$ |  |  |  |  |
| 12,258,837 T. Rowe Price Overseas Stock I | TROIX | 0.66\% | 21 |  |  |  |  |  |  |  |
| 2,721,183 Invesco Developing Markets R6 | ODVIX | 0.81\% | 13 |  |  | $\triangle$ |  |  |  |  |
| 7,106,529 Metropolitan West Total Return Bd Plan | mWTSX | 0.37\% | 13 |  | - |  |  |  |  |  |
| 2,516,866 Fidelity Advisor Real Estate Income I | FRIRX | 0.71\% | 17 |  |  | - |  |  |  |  |
| Target-Date Funds |  |  |  |  |  |  |  |  |  |  |
| 4,007,530 Great-West Lifetime 2015 Trust | 3RWL1E | 0.39\% | 32 |  | - |  |  |  |  |  |
| 200,300 Great-West Lifetime 2020 Trust | 3RWL2C | 0.39\% | 26 |  | $\Delta$ |  |  |  |  |  |
| 12,975,158 Great-West Lifetime 2025 Trust | 3RWL25 | 0.38\% | 23 |  | $\triangle$ |  |  |  |  |  |
| 1,826,274 Great-West Lifetime 2030 Trust | 3RWL3C | 0.39\% | 24 |  | - |  |  |  |  |  |
| 11,073,897 Great-West Lifetime 2035 Trust | 3RWL3E | 0.38\% | 22 |  | - |  |  |  |  |  |
| 80,108 Great-West Lifetime 2040 Trust | 3RWL4C | 0.40\% | 23 |  | - |  |  |  |  |  |
| 10,733,520 Great-West Lifetime 2045 Trust | 3RWL4E | 0.39\% | 25 |  | $\triangle$ |  |  |  |  |  |
| 212,591 Great-West Lifetime 2050 Trust | 3RWL5C | 0.40\% | 24 |  | $\Delta$ |  |  |  |  |  |
| 8,186,774 Great-West Lifetime 2055 Trust | 3RWL5¢ | 0.40\% | 26 |  | $\triangle$ |  |  |  |  |  |
| 20,069 Great-West Lifetime 2060 Trust | 3RWL6C | 0.40\% | 27 |  | $\Delta$ |  |  |  |  |  |
| 336,416,579 | Expense Ratio Averages | 0.43\% | 18 |  |  | ighted Aver | ross Ex | se Ra | 44\% |  |


| Your Plan | Bal Weighted Avg | 1st Quartile | 2nd Quartile | 3rd Quartile | 4th Quartile |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Expense Ratio | $0.44 \%$ | $85.2 \%(23)$ | $11.1 \%(3)$ | $3.7 \%(1)$ | - |

Investment Fund Performance Report

| Retirement Date | Investment | 3-Mo | 1 Yr | 2 Yr * | 3 Yr * | 5 Yr * | Expense Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2015 Trust | -4.53 | 2.43 | 13.7 | 7.93 | 7.1 | 0.39 |
|  | Morningstar Lifetime Mod 2015 TR USD | -5.26 | 2.56 | 12.57 | 7.76 | 7.00 |  |
|  | Benchmark +/- | 0.73 | -0.13 | 1.13 | 0.17 | 0.10 |  |
| 2020 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2020 Trust | -4.76 | 2.49 | 14.81 | 8.14 | 7.46 | 0.39 |
|  | Morningstar Lifetime Mod 2020 TR USD | -5.67 | 2.69 | 13.80 | 8.26 | 7.49 |  |
|  | Benchmark +/- | 0.91 | -0.20 | 1.01 | -0.12 | -0.03 |  |
| 2025 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2025 Trust | -5.02 | 2.59 | 16.62 | 9.01 | 8.23 | 0.38 |
|  | Morningstar Lifetime Mod 2025 TR USD | -5.93 | 2.92 | 15.58 | 8.85 | 8.06 |  |
|  | Benchmark +/- | 0.91 | -0.33 | 1.04 | 0.16 | 0.17 |  |
| 2030 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2030 Trust | -5.25 | 3 | 18.95 | 9.67 | 8.77 | 0.39 |
|  | Morningstar Lifetime Mod 2030 TR USD | -5.98 | 3.33 | 18.24 | 9.60 | 8.76 |  |
|  | Benchmark +/- | 0.73 | -0.33 | 0.71 | 0.07 | 0.01 |  |
| 2035 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2035 Trust | -5.53 | 3.45 | 21.84 | 10.79 | 9.88 | 0.38 |
|  | Morningstar Lifetime Mod 2035 TR USD | -5.83 | 3.89 | 21.45 | 10.42 | 9.45 |  |
|  | Benchmark +/- | 0.30 | -0.44 | 0.39 | 0.37 | 0.43 |  |
| 2040 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2040 Trust | -5.77 | 3.93 | 24.34 | 11.53 | 10.25 | 0.4 |
|  | Morningstar Lifetime Mod 2040 TR USD | -5.60 | 4.46 | 24.31 | 11.13 | 9.98 |  |
|  | Benchmark +/- | -0.17 | -0.53 | 0.03 | 0.40 | 0.27 |  |
| 2045 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2045 Trust | -5.93 | 4.07 | 25.68 | 11.92 | 10.76 | 0.39 |
|  | Morningstar Lifetime Mod 2045 TR USD | -5.44 | 4.80 | 26.05 | 11.54 | 10.25 |  |
|  | Benchmark +/- | -0.49 | -0.73 | -0.37 | 0.38 | 0.51 |  |
| 2050 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2050 Trust | -5.99 | 4.07 | 26.2 | 12.02 | 10.54 | 0.4 |
|  | Morningstar Lifetime Mod 2050 TR USD | -5.38 | 4.81 | 26.64 | 11.63 | 10.30 |  |
|  | Benchmark +/- | -0.61 | -0.74 | -0.44 | 0.39 | 0.24 |  |
| 2055 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2055 Trust | -6.05 | 3.86 | 26.19 | 11.87 | 10.69 | 0.4 |
|  | Morningstar Lifetime Mod 2055 TR USD | -5.39 | 4.69 | 26.73 | 11.59 | 10.25 |  |
|  | Benchmark +/- | -0.66 | -0.83 | -0.54 | 0.28 | 0.44 |  |
| 2060 |  |  |  |  |  |  |  |
|  | Great-West Lifetime 2060 Trust | -6.01 |  |  |  |  | 0.4 |
|  | Morningstar Lifetime Mod 2060 TR USD | -5.41 | 4.52 | 26.69 | 11.50 | 10.18 |  |
|  | Benchmark +/- | -0.60 |  |  |  |  |  |

[^7]
## Item 10 - Exhibit B



| Watch List History |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | Status | Most Recent Time on Watch <br> Placed <br> Removed | Previous Time on Watch <br> Placed <br> Removed |  |
| ASPYX | Alger Spectra Y | In Plan | $2022-$ Q1 | - |  |
| AOFYX | Alger Small Cap Focus Y | In Plan | $2022-$ Q1 | - |  |
| FRIRX | Fidelity Advisor Real Estate Income I | In Plan | $2022-$ Q1 | - |  |
| ODVIX | Invesco Developing Markets R6 | In Plan | $2021-$ Q4 | - |  |
| CDDYX | Columbia Dividend Income Inst3 | In Plan | $2021-$ Q2 | - | $2013-$ Q4 |
| Removed |  |  |  |  |  |

* Watch List History displays all funds that have been on watch in the plan since 2012

Item 10 - Exhibit C

## County of Fresno

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## 1-4 Alger Spectra Y (ASPYX)

## 5-7 Alger Small Cap Focus Y (AOFYX)

8-10 Invesco Developing Markets R6 (ODVIX)

## Alger Spectra Y (ASPYX)

## Investment Overview

Alger Spectra is an actively managed U.S. Large Cap Growth strategy, run by a highly experienced investment team. The strategy uses fundamental research, seeking companies that demonstrate promising growth potential. The fund can allocate up to $10 \%$ of the portfolio to short positions, operating with a benchmark agnostic mentality. As of $3 / 31 / 22$, the strategy had 106 holdings, much more concentrated than its primary prospectus benchmark, the Russell 3000 Growth Index, which had 1,743 holdings.

## Performance

Alger Spectra fund has historically provided very strong returns. The chart below looks at the rolling three-year return ranking relative to U.S. Large Growth Peers, going back fifteen years. Peers with high rolling three-year returns will rank in the upper quartiles ( $1^{\text {st }}$ to $25^{\text {th }}, 26^{\text {th }}$ to median). Alger Spectra has consistently performed well relative to peers, with the exception of dropping into the bottom half of peers within the last year. The chart also shows the returns of the Russell 3000 Growth Index and the S\&P 500 Growth Index, another comparable U.S. Large Cap Growth benchmark. Historically, both indices have ranked well relative to the peer group, illustrating that the majority of the universe of Alger Spectra's peers has struggled when compared to these benchmarks. This is specifically true in 2022, with both indices ranking in the top quartile, outperforming Alger Spectra alongside majority of the U.S. Large Cap Growth universe.

Rolling Return (Descending Rank)


The chart below looks at rolling three-year Sharpe Ratios, which illustrate risk-adjusted returns. Historically, the risk-adjusted returns for Alger Spectra have ranked the strategy in the first or second quartiles relative to U.S. Large Growth peers. Alger Spectra's risk-adjusted return ranking has dropped below median twice in the last fifteen years, from 2017-2019 and again in 2021. During each of these time periods, the U.S. markets were experiencing high volatility from either the trade war with China or the COVID pandemic, respectively. Historically for both of the benchmarks illustrated, the rolling three-year Sharpe Ratios have ranked near the top quartile relative to peers, often outranking Alger Spectra.

Rolling Sharpe Ratio (Descending Rank)


The Alger Spectra fund has experienced headwinds in 2021 after a historically strong run and particularly impressive year in 2020, when the fund returned $43.58 \%$ for the year, outperforming the benchmark ( $38.26 \%$ ) and Large Cap Growth peers (average return of 35.86\%). For the year 2021, Alger Spectra returned 11.74\%, underperforming the index return of $25.85 \%$, largely due to the strategy's aggressive growth profile incurring more volatility. For the YTD 2022 period, the fund has also struggled, returning $-15.63 \%$ versus $-9.25 \%$ for Russell 3000 Growth index. For the one-year trailing ending $3 / 31 / 22$, underperformance was primarily driven by stock selection, specifically within information technology, the portfolio's largest sector overweight. Last quarter, Alger Spectra was negatively impacted by the performance of the portfolio's two largest overweight allocations, both of which are information technology companies. Shopify, Inc., the fund's largest active holding $(+3.22 \%$ relative to the index as of $1 / 31 / 22$ ), experienced a drastic share price decline when the firm's earnings were released. Advanced Micro Devices, Inc., Alger Spectra's second largest active holding (+2.77\%), performed poorly this quarter with rising concerns of a cyclical slowdown related to high inflation.

The chart below shows quarterly returns relative to U.S. Large Cap Growth peers since the beginning of 2020. Previously mentioned, performance for Alger Spectra ranked in the top quartile for the year 2020. From 2021 to present, boxed in yellow in the chart below, Alger Spectra has underperformed the index. On a quarterly basis since Q2 2021, both indices have ranked in the first and/or second quartiles relative to peers. This helps illustrate that majority of U.S. Large Cap Growth peers, alongside Alger Spectra, have struggled during this time period to outperform the category benchmarks.

## Performance Relative to Peer Group

$\begin{array}{lll}\text { Peer Group (5-95\%): Funds - U.S. - Large Growth } \\ \text { Top Quartile } \quad \text { 2nd Quartile } & \text { 3rd Quartile Bottom Quartile }\end{array}$


The chart below looks at the rolling three-year Downside Capture, going back fifteen years. Downside Capture represents a manager's ability to protect returns in bear markets by outperforming the index when it is falling. The Downside Capture of both indices ranks well relative to peers, illustrating that U.S. Large Growth peers struggle to outperform these benchmarks during bear markets. The historical Downside Capture for Alger Spectra has ranked below median relative to peers.

Rolling Down Capture (Ascending Rank)
Time Period: 5/1/2007 to 4/30/2022
Peer Group (5-95\%): Funds - U.S. - Large Growth Rolling Window: 3 Years 1 Month shift Calculation Benchmark: S\&P 500 Growth TR USD
1st to 25th Percentile 26th to Median 51st to 75th Percentile 76th to 100th Percentile


Opposite to Downside Capture, Up Capture represents a manager's ability to outperform in bull markets. The chart below looks at the rolling three-year Up Capture, going back fifteen years. Historically, Alger Spectra has had a strong Up Capture, consistently outperforming the index in bull markets. While Alger Spectra has historically struggled to protect returns in down markets, the strategy has proven to capture returns on the upside when the market is performing well.

| Time Period: 5/1/2007 to 4/30/2022 |
| :--- |
| Peer Group (5-95\%): Funds - U.S. - Large Growth <br> Rolling Window: 3 Years 1 Month shift$\quad$ Calculation Benchmark: S\&P 500 Growth TR USD |



Price
The prospectus net expense ratio for Alger Spectra Y (ASPYX) is 1.09\%. The average prospectus net expense ratio of active U.S. Large Cap Growth equity mutual funds is $1.03 \%$. The fee charged by Alger Spectra is slightly above average. The higher fee charged for Alger Spectra can be attributable to the strategy's shorting technique, allocating up to $10 \%$ of the portfolio to short positions. Shorting has provided value historically for the strategy and was a contributor to performance in Q1 2022, despite overall underperformance of the fund.

## Recommendation

The Alger Spectra fund scores a 2 under our scoring methodology due to its underperformance over the short term. Alger Spectra has a historically strong track record relative to the broader U.S. Large Growth peer group. The strategy is run by highly experienced portfolio managers, backed by a well-resourced analyst team. The team handled the high volatility very well in 2020, outperforming the benchmark and ranking in the $21^{\text {st }}$ percentile relative to peers. Despite the strong performance in 2020, the fund has historically had difficulty navigating bear markets. Alger Spectra has struggled in 2021 and YTD 2022, primarily driven by markedly poor performance in a handful of specific stock picks in information technology. While recognizing the recent performance drag from a handful of portfolio positions during a highly volatile time in the markets, the Alger Spectra investment process has proven to be consistently strong and thus NWCM remains confident in the strategy.

## Disclosures

Data sourced from the investment manager and Morningstar Direct.
While the material contained herein is believed to be reasonable, no guarantee can be provided to its accuracy or completeness. The data, methodologies, and conclusions presented in this document may change over time without notice. There can be no assurance that the investments and/or asset classes referred to in this document will perform in a manner consistent with their historical performance and/or any forward-looking assumptions or opinions stated verbally or in this document. Any investment and/or asset allocation, no matter how conservative, can lose money. Historical performance results do not reflect the deduction of transaction fees, and/or custodial charges, which would serve to decrease historical performance results. Information contained herein has been obtained from a range of third-party sources. While the information is believed to be reliable, NWCM has not sought to verify it independently. As such, NWCM makes no representations or warranties as to the accuracy of the information presented and takes no responsibility or liability (including for indirect, consequential or incidental damages), for any error, omission or inaccuracy in the data supplied by any third party.

## Alger Small Cap Focus Y (AOFYX)

## Investment Overview

Alger Small Cap Focus is an actively managed U.S. Small Cap Growth strategy. The high conviction portfolio holds around 50 names with low portfolio turnover. Alger Small Cap Focus has been led by portfolio manager Amy Zhang since she joined the firm in 2015. Considering the strategy's turnover in management, it's important to measure Alger Small Cap Focus by the timeline of Amy's management, 2015 to present. Zhang is a seasoned investor, gaining the majority of her portfolio management experience co-managing at Brown Capital Management for thirteen years. Her investment process is unique, identifying small companies by operating revenue rather than market capitalization.

## Performance

Alger Small Cap Focus fund has historically provided very strong returns under Zhang's management. The chart below looks at the rolling three-year return ranking relative U.S. Small Growth Peers, going back to early 2015. Peers with high rolling three-year returns will rank in the upper quartiles ( $1^{\text {st }}$ to $25^{\text {th }}, 26^{\text {th }}$ to median). Alger Small Cap Focus has consistently performed well relative to peers, except for the last year. The chart also shows the returns of the Russell 2000 Growth Index, the primary benchmark for Alger Small Cap Focus. Historically, the strategy has consistently outperformed the index.

Rolling Return (Descending Rank)


The chart below looks at the monthly rolling three-year Sharpe Ratio, illustrating risk-adjusted returns. Since 2015, the risk-adjusted returns for Alger Small Cap Focus have ranked the strategy in the first and second quartiles relative to U.S. Small Growth peers. The risk-adjusted return ranking for Alger Small Cap Focus under Zhang's management has yet to drop below median, except for in the last year. Historically, the rolling three-year Sharpe Ratio for Alger Small Cap Focus has also significantly outperformed the index, illustrating a track record profile with strong returns given the risk taken.

## Rolling Sharpe Ratio (Descending Rank)

Time Period: 5/1/2015 to 4/30/2022
Peer Group (5-95\%): Funds - U.S. - Small Growth Rolling Window: 3 Years 1 Month shift Calculation Benchmark: Russell 2000 Growth TR USD

1st to 25th Percentile 26th to Median 51st to 75th Percentile 76th to 100th Percentile

-Alger Small Cap Focus Y

- Russell 2000 Growth TR USD

Top Half of U.S. Small Growth Equity Peers
Alger Small Cap Focus was well-positioned for the COVID 2020 pandemic. During 2020, the fund returned $53.18 \%$, dramatically outperforming the benchmark (34.63\%) and Small Cap Growth peers (average return of 38.62\%). The strategy experienced headwinds in 2021, returning $-14.27 \%$ for the year and significantly underperforming the index and peers who returned $2.83 \%$ and $11.89 \%$, respectively. Some of what helped the fund in 2020 hurt performance the following year. Healthcare stock Quidel. a top performer in 2020, sold off as vaccination rates rose. Another 2020 top performer, Everbridge, dropped significantly in December 2021 as the CEO abruptly resigned.
Additionally, the fund has struggled in 2022, experiencing rising interest rate headwinds which negatively impacted the high-growth companies favored by Zhang. Natera, Inc., CryoPort, Inc., and Smartsheet, Inc., were the top detractors from performance during the first quarter of 2022. Zhang retains high confidence in all three firms.

Rolling Down Capture (Ascending Rank)


Source: Morningstar Direct

The chart above looks at rolling three-year Downside Capture ratios, going back to 2015. Downside Capture represents a manager's ability to protect returns in bear markets by outperforming the index when it is falling. Alger Small Cap Focus has had a strong Downside Capture ratio under Zhang's management, ranking in the top half of peers, illustrating that the fund typically outperforms the index in bear markets.

## Recommendation

Alger Small Cap Focus has proven to be an outperformer under Zhang's management since 2015. The strategy has historically navigated down markets very well, though it has struggled over the last year amid rising interest rates and a highly volatile market. While recognizing the recent underperformance, Zhang's management of the Alger Small Cap Focus fund has proven to be strong historically and thus NWCM remains confident in the strategy.

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## Invesco Developing Markets R6 (ODVIX)

## Investment Overview

Invesco Developing Markets fund seeks capital appreciation, using a moderate growth approach when looking for emerging markets equity stocks. Portfolio manager Justin Leverenz has led the strategy since 2007, supported by an analyst team. The bottom-up investment process leads to a portfolio of stocks with moderate turnover that is benchmarked against the MSCI Emerging Markets Index.

## Performance

Invesco Developing Markets has historically provided competitive returns. The chart below looks at the monthly rolling three-year return ranking relative to Emerging Markets Equity peers, going back fifteen years. Peers with high rolling three-year returns will rank in the upper quartiles ( $1^{\text {st }}$ to $25^{\text {th }}, 26^{\text {th }}$ to median). Three-year rolling returns for Invesco Developing Markets have consistently ranked the fund in the top quartile, outperforming the index, with the exception of 2016-2017 and 2021-present.

Rolling Return (Descending Rank)


The chart below looks at the monthly rolling three-year Sharpe Ratio, illustrating risk-adjusted returns. Historically, the risk-adjusted returns for Invesco Developing Markets have ranked the strategy in the first quartile relative to Emerging Markets Equity peers, again with the exception of 2016-2017 and 2021-present. Over the last year ending $3 / 31 / 22$, Invesco Developing Markets has underperformed the MSCI Emerging Markets Index, returning $-22.36 \%$ relative to $-11.37 \%$ for the index. Much of this underperformance occurred during Q1 2022, when the strategy returned $-15.68 \%$ relative to $-6.97 \%$ for the index. A significant detractor from 2022 performance was the fund's stock selection and overweight allocation to Russia. The stock price for Novatek PJSC, based in Russa and held in the fund for nearly 15 years, was devastated alongside Russian equities due to global sanctions imposed on the country following the invasion of Ukraine. Due to ongoing Moscow exchange market closure, Invesco is employing fair value pricing for Russian securities. As of March 2, 2022, Invesco Developing Markets priced Russian securities to zero, reflecting zero exposure to Russia within the portfolio.

## Rolling Sharpe Ratio (Descending Rank)



The chart below looks at the monthly rolling three-year Downside Capture ratio, going back fifteen years. Downside Capture represents a manager's ability to protect returns in bear markets by outperforming the index when it's falling. The three-year rolling Downside Capture of Invesco Developing Markets has previously ranked well among peers, illustrating that the fund typically performs well during bear markets.

## Rolling Down Capture (Ascending Rank)

Time Period: 5/1/2007 to 4/30/2022
Peer Group (5-95\%): Funds - U.S. - Diversified Emerging Mkts Rolling Window: 3 Years 1 Month shift Calculation Benchmark: MSCI EM NR USD
1st to 25th Percentile 26th to Median 51st to 75th Percentile 76th to 100th Percentile


## Recommendation

Under our scoring methodology, the Invesco Developing Markets fund score fell to a 4 due to performance and was placed on Watch. Invesco Developing Markets has proven to provide strong outperformance over time, consistently navigating down markets well. The recent drag on performance can largely be attributed to the fund's overallocation to Russian equities, which dropped drastically with Russia's invasion of Ukraine. NWCM recognizes Invesco Developing Markets recent underperformance, though remains confident in Leverenz's investment process and strong track record.

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[^0]:    ACTION: The 2021-22 Fiscal Year Second Quarter Deferred Compensation Plan Budget Report was received and filed.

[^1]:    ${ }^{1}$ Total number of enrolled participants in this plan.
    ${ }^{2}$ Participants who open and close their account within the calendar year, will not be counted in year-to-date enrollment numbers.
    ${ }^{3}$ The number of online enrollments out of new enrollments.
    ${ }^{4}$ Total number of participants enrolled by quarter or by year.

[^2]:    ${ }^{5}$ Actively deferring - Participants with a balance, a contribution in the past 30 days and a status of employed. Inactive - Participants with a balance, no contribution in the past 30 days and no status of payout.
    Payout - Participants with a balance and a status of payout

[^3]:    ${ }^{1}$ Percentage of participants by number of investment classes.
    ${ }^{2}$ Average number of asset classes - Average number of asset classes in which participants are invested.
    Peer group - Average number of asset classes in which this peer group (cases with $\$ 100$ million - $\$ 1$ billion) is invested.
    Recommended number of asset classes - The number of asset classes in which a participant should be invested for ideal diversification.

[^4]:    The information contained on this report is confidential and proprietary to Nationwide Retirement Solutions. It is therefore not subject to disclosure to a third party via the Freedom of Information Act or any other means

[^5]:    
    

[^6]:    * This Investment has less than 3 years of performance data

[^7]:    * Returns are annualized after 1 year
    ** Great West Lifetime Trust Series replaced Great West Lifetime Trust Series II in June 2016. Return data prior to June 2016 reflects Great West Lifetime
    Trust Series II
    *** Great West Lifetime Trust Series expense ratios were reduced to 0.40\%-0.42\% in Q1 2019
    **** The following Lifetime Trusts were added in Q3 2019: 2020, 2030, 2040, 2050
    ***** The following Lifetime Trusts were added in Q2 2021: 2060

